## Nurol Yatırım Bankası Anonim Şirketi

Interim condensed consolidated financial statements at March 31, 2019 together with independent auditor's review report



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#### REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

To the Board of Directors of Nurol Yatırım Bankası Anonim Şirketi

#### Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of Nurol Yatırım Bankası A.Ş. and its subsidiary ("the Group") as at March 31, 2019, comprising of the interim consolidated statement of financial position as at March 31, 2019 and the related interim consolidated profit or loss and other comprehensive income, changes in equity and cash flows for the three-month period then ended and explanatory notes. Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with International Financial Reporting Standard IAS 34, "Interim financial reporting" (IAS 34). Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing. Consequently it does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst & Young Global Limited

Yaşar Bivas, SMMM

Partner

17 May 2019 Istanbul, Turkey

## **TABLE OF CONTENTS**

|   | Page   |
|---|--------|
|   |        |
| Condensed Consolidated Statement of Financial Position                            | 1      |
| Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income | 2      |
| Condensed Consolidated Statement of Changes in Equity                             | 3      |
| Condensed Consolidated Statement of Cash Flows                                    | 4      |
| Notes to the Condensed Consolidated Interim Financial Statements                  | 5 – 47 |

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

|   | Note | Reviewed<br>31 March<br>2019 | Audited<br>31 December<br>2018 |
|---|------|------------------------------|--------------------------------|
| Assets  |      |                              |                                |
| Cash and cash equivalents                             | 6    | 326,524                      | 308,898                        |
| Reserve deposits at Central Bank                      | 7    | 173,828                      | 321,030                        |
| Derivative financial assets                           |      | 17,255                       | 24,929                         |
| Financial assets measured at fair value through other |      |                              |                                |
| comprehensive income                                  | 8    | 157,789                      | 80,431                         |
| Loans and advances to customers                       | 9    | 1,820,765                    | 1,682,717                      |
| Property and equipment                                |      | 5,846                        | 4,040                          |
| Investment property                                   | 10   | 175,963                      | 34,385                         |
| Intangible assets                                     |      | 2,542                        | 2,190                          |
| Deferred tax assets                                   | 17   | 2,046                        | 2,032                          |
| Current tax assets                                    |      | -                            | 7,157                          |
| Other assets  | 11   | 69,690                       | 211,678                        |
| Total assets  |      | 2,752,248                    | 2,679,487                      |
| Liabilities   |      |                              |                                |
| Funds borrowed  | 12   | 845,045                      | 909,077                        |
| Debt securities issued                                | 13   | 749,900                      | 736,306                        |
| Other liabilities                                     | 15   | 754,028                      | 652,855                        |
| Derivative financial liabilities                      |      | 29,795                       | 37,257                         |
| Subordinated debts                                    | 14   | 84,136                       | 80,254                         |
| Provisions  | 16   | 6,509                        | 9,027                          |
| Current tax liability                                 |      | 139                          | -                              |
| Total liabilities                                     |      | 2,469,552                    | 2,424,776                      |
| Equity  |      |                              |                                |
| Share capital   | 19   | 160,000                      | 160,000                        |
| Reserves  |      | 24,346                       | 19,283                         |
| Retained earnings                                     |      | 98,350                       | 75,428                         |
| Total equity  |      | 282,696                      | 254,711                        |
| Total liabilities and equity                          |      | 2,752,248                    | 2,679,487                      |

The accompanying notes are an integral part of these consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

|   |       | Reviewed        | Reviewed      |
|---|-------|-----------------|---------------|
|   | Note  | 1 January-      | 1 January-    |
|   |       | 31 March 2019   | 31 March 2018 |
| Interest income                                       | 20    | 102,258         | 73,283        |
| Interest expense                                      | 20    | (66,300)        | (39,202)      |
| Net interest income                                   |       | 35,958          | 34,081        |
| Fee and commission income                             | 21    | 17,869          | 3,907         |
| Fee and commission expense                            | 21    | (2,611)         | (3,629)       |
| Net fee and commission income                         |       | 15,258          | 278           |
| Net trading income / (loss)                           | 22    | (12,443)        | (7,327)       |
| Net gains/(losses) on financial assets/liabilities at |       |                 |               |
| fair value through profit or loss                     |       | (12,249)        | (7,155)       |
| Net gains/(losses) on derecognition of financial      |       |                 |               |
| assets measured at fair value through other           |       |                 |               |
| comprehensive income                                  |       | (194)           | (172)         |
| Other operating income                                | 23    | 3,541           | 9,989         |
|   |       | (8,902)         | 2,662         |
| Operating income                                      |       | 42,314          | 37,021        |
| Net impairment/recoveries on financial assets         | 9     | 1,571           | (3,023)       |
| Other provision expenses                              |       | (984)           | (421)         |
| Personnel expenses                                    | 24    | (5,085)         | (3,764)       |
| Depreciation and amortization                         |       | (1,086)         | (409)         |
| Administrative expenses                               | 25    | (7,036)         | (5,909)       |
| Profit before income tax                              | -     | 29,694          | 23,495        |
| Income tax expense                                    | 17    | (6,772)         | (4,581)       |
|   |       |                 |               |
| Profit for the period                                 |       | 22,922          | 18,914        |
| Other comprehensive income to be reclassified         |       |                 |               |
| to profit or loss in subsequent periods               |       |                 |               |
| Financial assets measured at fair value through       | other |                 |               |
| comprehensive income                                  |       |                 |               |
| Gain / (Loss) arising during the period               |       | 5,573           | 784           |
| Income tax relating to components of other            | 1-    | ( <b>=</b> 4.6) | /4 == \       |
| comprehensive income                                  | 17    | (510)           | (177)         |
| Other comprehensive income (loss) for the             |       | <b>=</b> 0.45   |               |
| period, net of income tax                             |       | 5,063           | 607           |
| Total comprehensive income for the period             |       | 27,985          | 19,521        |

The accompanying notes are an integral part of these consolidated financial statements

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019 (Currency - In thousands of Turkish Lira)

| D   | N    | Share   | Fair value reserve of financial assets at fair value through |                | D. C. L.          | T . 1       |
|---|------|---------|--|----------------|-------------------|-------------|
| Reviewed  | Note | capital | other comprehensive income                                   | Legal reserves | Retained earnings | Total equit |
| Balance at 31 December 2017                             |      | 125,000 | 30,988   | 4,500          | 68,476            | 228,964     |
| Impact of adopting IFRS 9                               |      | -       | -  | -              | (20,164)          | (20,164)    |
| Balances at 1 January 2018                              |      | 125,000 | 30,988   | 4,500          | 48,312            | 208,800     |
| Transfer to reserves                                    |      | -       | -  | -              | -                 | -           |
| Capital Increase  |      | -       | -  | -              | -                 | -           |
| Total comprehensive income for the period               |      | -       | -  | -              | -                 | -           |
| - Profit for the period                                 |      | -       | -  | -              | 18,914            | 18,914      |
| Other comprehensive income for the period, net of tax   |      | -       | 607  |                | -                 | 607         |
| Total comprehensive income for the period               |      | -       | 607  | <u> </u>       | 18,914            | 19,521      |
| Balance at 31 March 2018                                |      | 125,000 | 31,595   | 4,500          | 67,226            | 228,321     |
| Reviewed  |      |         |  |                |                   |             |
| Balances at 1 January 2019                              |      | 160,000 | 11,909   | 7,374          | 75,428            | 254,711     |
| Transfer to reserves                                    |      | -       | -  | -              | -                 | -           |
| Capital Increase  |      | -       | -  | -              | -                 | -           |
| Total comprehensive income for the period               |      |         |  |                |                   |             |
| - Profit for the period                                 |      | -       | -  | -              | 22,922            | 22,922      |
| - Other comprehensive income for the period, net of tax |      |         | 5,063  | •              | -                 | 5,063       |
| Total comprehensive income for the period               |      | •       | 5,063  | -              | 22,922            | 27,985      |
| Balance at 31 March 2019                                |      | 160,000 | 16,972   | 7,374          | 98,350            | 282,696     |

The accompanying notes are an integral part of these consolidated financial statements.

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

|  | Note     | Reviewed<br>1 January-<br>31 March<br>2019(*) | Reviewed<br>1 January-<br>31 March<br>2018(*) |
|--|----------|---|---|
|  |          |   |   |
| Cash flows from operating activities                     |          | 22.022  | 10.014  |
| Net profit for the period                                |          | 22,922  | 18,914  |
| Adjustments:   |          | 1.007   | 400   |
| Depreciation and amortisation                            | 17       | 1,086   | 409   |
| Current tax expense Deferred tax (income)/expense        | 17<br>17 | 7,296<br>(524)                                | 6,062   |
| Provision for loan losses                                | 9        | (1,571)                                       | (1,481)<br>3,023                              |
| Other provisions   | 9        | (1,371)<br>984                                | 3,023   |
| Other accruals   |          | (11,519)                                      | (533)   |
| Foreign exchange loss / (gain)                           |          | (14,068)                                      | (12,049)                                      |
| Fair value gain on investment property                   |          | (1,610)                                       | (9,173)                                       |
| Tan value gain on investment property                    |          | 2,996   | 5,593   |
| Changes in operating assets and liabilities              |          | 2,770   | 3,373   |
| Change in derivative financial assets                    |          | 7,674   | (2,768)                                       |
| Change in loans and advances to customers                |          | (120,551)                                     | (517,483)                                     |
| Change in reserve deposits                               |          | 147,087                                       | 143,921                                       |
| Change in other assets                                   |          | (7,199)                                       | (21,736)                                      |
| Change in other liabilities                              |          | 96,819  | 60,274  |
| Change in derivative financial liabilities               |          | (7,462)                                       | 6,466   |
| Change in borrowings                                     |          | (63,047)                                      | 95,965  |
| Taxes paid   |          | (732)   | (6,364)                                       |
| Net cash provided by / (used in) operating activities    |          | 52,589  | (236,132)                                     |
| Cash flows from investing activities                     |          | ,   |   |
| Purchase of financial assests measured at fair value     |          |   |   |
| through other comprehensive income                       |          | (844,088)                                     | (636,679)                                     |
| Sale of financial assests measured at fair value through |          |   |   |
| other comprehensive income                               |          | 786,877                                       | 693,083                                       |
| Purchase of property and equipment                       |          | (68)  | (2,593)                                       |
| Purchase of intangible assets                            |          | (646)   | (226)   |
| Net cash (used in) / provided by investing activities    |          | (57,925)                                      | 53,585  |
| Proceeds from debt securities issued                     |          | 914,446                                       | 1,032,916                                     |
| Repayment from debt securities issued                    |          | (908,548)                                     | (826,046)                                     |
| Net cash provided by /(used in) financing activities     |          | 5,898   | 206,870                                       |
| Effect of foreign exchange rate change on cash and       |          |   |   |
| cash equivalents   |          | 14,068  | 12,049  |
| Net increase in cash and cash equivalents                |          | 17,626  | 36,372  |
| Cash and cash equivalents at 1 January                   | 6        | 308,898                                       | 26,682  |
| Cash and cash equivalents at 31 March                    | 6        | 326,524                                       | 63,054  |

<sup>(\*)</sup> Cash flows from interest received and paid disclosed together. Interest received is amounting to TL 82,248 (31 March 2018: 67,435) and interest paid is amounting to TL 57,620 (31 March 2018: 33,911).

The accompanying notes are an integral part of these consolidated financial statements.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 1. Corporate information

#### General

Nurol Yatırım Bankası A.Ş. (the "Bank" or "Nurolbank") was established in 1998 by the permission of the council of Ministers Decree No. 98/11565 dated 6 August 1998, to finance investment and foreign trade activities, and started its financial banking activities in May 1999. Nurolbank is owned controlled by the Nurol Holding A.Ş.

Nurol Varlık Kiralama A.Ş. is established in 2017 to operate in asset leasing sector. Nurol Varlık Kiralama A.Ş. has been registered in trade register as of June 14, 2017 and published in Turkey Trade Registry Gazette numbered 9351 dated 20 September 2017. Nurol Varlık Kiralama A.Ş.'s paid in capital is amounting to TL 50 as of March 31, 2019.

## **Nature of Activities of the Group**

The Group activities include investment banking and corporate services such as asset and financial leasing, lending and trade finance.

Nurolbank operates as an investment bank and according to the current legislation for investment banks, the Bank is not authorised to receive deposits from customers. The Bank's head office is located at Nurol Plaza in Maslak in İstanbul, Turkey.

The shareholders' structure of the Bank is as disclosed below:

|  | Total nominal value of | Share percentage |
|--|------------------------|------------------|
| Shareholders                                 | the shares             | (%)              |
| Nurol Holding A.Ş.                           | 125,052                | 78.16            |
| Nurol İnşaat ve Tic. A.Ş.                    | 25,536                 | 15.96            |
| Nurol Otelcilik ve Turizm İşletmeciliği A.Ş. | 1,408                  | 0.88             |
| Other  | 8,004                  | 5.00             |

The Parent Bank does not have any capital increase during the current period (January 1- December 31, 2018: The Parent Bank's paid in capital has been increased by TL 35,000 provided from internal resources).

The shareholder having direct or indirect control over the shares of the Bank is Nurol Group. Nurol Group has operations in construction, defence, finance, tourism, health, mining, real estate, marketing and manufacturing industries through 33 firms within the Nurol Group 4 joint ventures and 11 domestic-foreign associates and subsidiaries.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 2. The new standards, amendments and interpretations

The accounting policies adopted in preparation of the interim condensed consolidated financial statements as at 31 March 2019 are consistent with those of the previous financial year, except for the adoption of new and amended IFRS and IFRIC interpretations effective as of 1 January 2019. The effects of these standards and interpretations on the Group's financial position and performance have been disclosed in the related paragraphs.

## i) The new standards, amendments and interpretations which are effective as at 1 January 2019 are as follows:

#### **IFRS 16 Leases**

In April 2018, POA has published a new standard, IFRS 16 'Leases'. The new standard brings most leases on-balance sheet for lessees under a single model, eliminating the distinction between operating and finance leases. Lessor accounting however remains largely unchanged and the distinction between operating and finance leases is retained. IFRS 16 supersedes IAS 17 'Leases' and related interpretations and is effective for periods beginning on or after January 1, 2019, with earlier adoption permitted.

Lessees have recognition exemptions to applying this standard in case of short-term leases (i.e., leases with a lease term of 12 months or less) and leases of 'low-value' assets (e.g., personal computers, office equipment, etc.). At the commencement date of a lease, a lessee measures the lease liability at the present value of the lease payments that are not paid at that date (i.e., the lease liability), at the same date recognizes an asset representing the right to use the underlying asset (i.e., the right-of-use asset) and depreciates it during the lease term. The lease payments shall be discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the lessee shall use the lessee's incremental borrowing rate. Lessees are required to recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset separately.

Lessees are required to remeasure the lease liability upon the occurrence of certain events (e.g. a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). Under these circumstances, the lessee recognizes the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset. The Group has started to apply "IFRS 16 Leases" Standard starting from 1 January 2019. As of 31 March 2019 The Group recognized right of use asset classified under tangible assets and lease liability amounting to TL 5,127 and TL 4,829, respectively due to application of IFRS 16.

## Amendments to IAS 28 Investments in Associates and Joint Ventures (Amendments)

In December 2017, the IASB issued amendments to IAS 28 Investments in Associates and Joint Ventures. In this amendment the IASB clarified that the exclusion in IFRS 9 applies only to interests a company accounts for using the equity method. A company applies IFRS 9 to other interests in associates and joint ventures, including long-term interests to which the equity method is not applied and that, in substance, form part of the net investment in those associates and joint ventures.

The amendments did not have a significant impact on the balance sheet and equity of the Group.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 2. The new standards, amendments and interpretations (continued)

## **IFRIC 23 Uncertainty over Income Tax Treatments**

The interpretation clarifies how to apply the recognition and measurement requirements in "IAS 12 Income Taxes" when there is uncertainty over income tax treatments.

When there is uncertainty over income tax treatments, the interpretation addresses:

- (a) whether an entity considers uncertain tax treatments separately;
- (b) the assumptions an entity makes about the examination of tax treatments by taxation authorities;
- (c) how an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and
- (d) how an entity considers changes in facts and circumstances.

The interpretation is effective for annual reporting periods beginning on or after 1 January 2019. The interpretation did not have a significant impact on the financial position or performance of the Group.

### **Annual Improvements – 2015–2017 Cycle**

In January 2019, the IASB announced Annual Improvements to IFRS Standards 2015–2017 Cycle, containing the following amendments to IFRSs:

- IFRS 3 Business Combinations and IFRS 11 Joint Arrangements The amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it remeasures previously held interests in that business. The amendments to IFRS 11 clarify that when an entity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.
- IAS 12 Income Taxes The amendments clarify that all income tax consequences of dividends (i.e. distribution of profits) should be recognised in profit or loss, regardless of how the tax arises
- IAS 23 Borrowing Costs The amendments clarify that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity borrows generally when calculating the capitalisation rate on general borrowings.

The amendments are effective from annual periods beginning on or after 1 January 2019. The amendments did not have a significant impact on the financial position or performance of the Group.

## Plan Amendment, Curtailment or Settlement (Amendments to IAS 19)

In 1 January 2019, the IASB published Amendments to IAS 19 "Plan Amendment, Curtailment or Settlement" to harmonise accounting practices and to provide more relevant information for decision-making. The amendments require entities to use updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after a plan amendment, curtailment or settlement occurs. These amendments are applied for annual periods beginning on or after 1 January 2019. The amendments did not have a significant impact on the financial position or performance of the Group.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 2. The new standards, amendments and interpretations (continued)

## Prepayment Features with Negative Compensation (Amendments to IFRS 9)

The IASB issued minor amendments to IFRS 9 Financial Instruments to enable companies to measure some prepayable financial assets at amortised cost.

Applying IFRS 9, a company would measure a financial asset with so-called negative compensation at fair value through profit or loss. Applying the amendments, if a specific condition is met, entities will be able to measure at amortised cost some prepayable financial assets with so-called negative compensation.

These amendments are applied for annual periods beginning on or after 1 January 2019. The amendments did not have a significant impact on the financial position or performance of the Group.

### ii) Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the interim condensed consolidated financial statements are as follows. The Group will make the necessary changes if not indicated otherwise, which will be affecting the consolidated financial statements and disclosures, when the new standards and interpretations become effective.

## IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments)

In December 2017, the IASB postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. Early application of the amendments is still permitted. An entity shall apply those amendments prospectively. The Group is in the process of assessing the impact of the amendments on financial position or performance of the Group.

#### IFRS 17 - The new Standard for insurance contracts

The IASB issued IFRS 17, a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. IFRS 17 model combines a current balance sheet measurement of insurance contract liabilities with the recognition of profit over the period that services are provided. IFRS 17 will become effective for annual reporting periods beginning on or after 1 January 2021; early application is permitted. The amendments are not applicable for the Group and did not have an impact on the financial position or performance of the Group.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 3. Consolidation

#### 3.1 Basis of Consolidation

The consolidated financial statements incorporate the financial statements of the Parent Bank and its subsidiary, which is the entity controlled by the Parent Bank. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. When necessary, adjustments are made to the consolidated financial statements of subsidiary to bring their accounting policies into line with those of the Group. Nurol Yatırım Bankası A.Ş. has 100% ownership of Nurol Varlık Kiralama A.Ş.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

## 4. Significant accounting policies

### 4.1 Statement of compliance

These interim condensed consolidated financial statements for the three-month period then ended March 31, 2019 have been prepared in accordance with IAS 34, "Interim Financial Reporting". The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's annual consolidated financial statements prepared in accordance with International Financial Reporting Standards (IFRS) for the year ended December 31, 2018.

The Bank maintains its book of account and prepares their statutory financial statements in Turkish Lira ("TL") in accordance with the accounting principles as promulgated by the Banking Regulation and Supervision Agency ("BRSA"), Capital Markets Board of Turkey, the Turkish Commercial Code and tax legislation. The accompanying financial statements are derived from statutory financial statements with adjustments and reclassifications for the purpose of fair presentation in accordance with IFRS. The subsidiary maintains its books of accounts based on statutory rules and regulations applicable in their jurisdictions. The accompanying financial statements are derived from statutory financial statements with adjustments and reclassifications for the purpose of fair presentation in accordance with IFRS. The interim condensed consolidated financial statements were authorised for issue by the Group's management on 17 May 2019.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

#### 4.2 Basis of measurement

The consolidated financial statements have been prepared on historical cost basis except for the following which are measured at fair value:

- derivative financial instruments
- financial instruments measured at fair value through profit or loss,
- financial instruments measured at fair value through other comprehensive income,
- Investment property

## 4.3 Foreign currency transactions

Transactions in currencies other than TL (foreign currencies) are recorded at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Foreign currency differences arising on retranslation are recognised in profit or loss.

Foreign currency translation rates used by the Group are as follows:

|                  | USD / TL (full) | EUR / TL (full) |
|------------------|-----------------|-----------------|
| 31 March 2019    | 5.6284          | 6.3188          |
| 31 December 2018 | 5.2810          | 6.0422          |

### 4.4 Interest income and interest expense

Interest income and expense are recognised in the profit or loss using the effective interest method. Interest income is recorded according to the effective interest rate method (rate equal to net present value of future cash flows or financial assets and liabilities) defined in the IFRS 9 "Financial Instruments" standard by applying the effective interest rate to the gross carrying amount of a financial asset except for: purchased or originated credit-impaired financial assets or financial assets that are not purchased or originated credit-impaired financial assets but subsequently have become credit-impaired financial assets.

If the financial asset is impaired and classified as a non-performing receivable, the Parent Bank applies the effective interest rate on the amortized cost of the asset for subsequent reporting periods. Such interest income calculation is made on an individual contract basis for all financial assets subject to impairment calculation. It is used effective interest rate during calculation of loss given default rate in expected credit loss models and accordingly, the calculation of expected credit losses includes an interest amount. If the credit risk of the financial instrument improves to the extent that the financial asset is no longer considered as impaired and the improvement can be attributed to an incident that eventually takes place (such as an increase in the loan's credit rating), interest income at subsequent reporting periods are calculated by applying the effective interest rate to the gross amount.

Interest income and expense presented in the statement of comprehensive income statement include:

- The interest income on financial assets and liabilities at amortized cost on an effective interest rate basis
- The interest income on held for trading investments and fair value through other comprehensive income investments.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

#### 4.5 Fees and commission

Except for fees and commissions that are integral part of the effective interest rates of financial instruments measured at amortized costs, the fees and commissions are accounted for in accordance with IFRS 15 Revenue from Contracts with Customers. Except for certain fees related with certain banking transactions and recognized when the related service is given, fees and commissions received or paid, and other fees and commissions paid to financial institutions are accounted under accrual basis of accounting throughout the service period. Income from asset purchases to a third party or by natural or legal persons contracts are recognized in the period they occur.

### 4.6 Net trading income

Net trading income comprises gains less loss related to derivative financial and liabilities, and includes all realised and unrealised fair value changes and interest. Any realised or unrealised fair value changes and interest of derivative financial assets and liabilities are recorded as trading income.

#### 4.7 Dividends

Dividends are recognised when the shareholders' right to receive the payments is established.

#### 4.8 Taxation and deferred income taxes

Income tax expense represents the sum of the tax currently payable and deferred tax.

### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

#### Deferred tax

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which are used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

### Current and deferred tax for the period

Current and deferred tax are recognized as an expense or income in profit or loss, except when they relate to items that are recognized outside profit or loss (whether in other comprehensive income or directly in equity), in which case the tax is also recognized outside profit or loss, or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax effect is taken into account in calculating goodwill or determining the excess of the acquirer's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities over cost.

### 4.9 Financial instruments

### **Initial recognition of financial instruments**

The Parent Bank shall recognize a financial asset or a financial liability in its statement of financial position when, and only when, the entity becomes party to the contractual provisions of the instrument. A regular way purchase or sale of financial assets shall be recognized and derecognized, as applicable, using trade date accounting or settlement date accounting. Purchase and sale transactions of securities are accounted.

#### **Initial measurement of financial instruments**

The classification of financial instruments at initial recognition depends on the contractual conditions and the relevant business model. Except for the assets in the scope of IFRS 15 Revenue from contracts with customers, at initial recognition, the Parent Bank measures financial asset or financial liabilities at fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit/loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability.

#### **Classification of financial instruments**

On which category a financial instruments shall be classified at initial recognition depends on both the business model for managing the financial assets and the contractual cash flow characteristics of the financial asset.

As per IFRS 9, the Parent Bank classifies a financial asset on the basis of its contractual cash flow characteristics if the financial asset is held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. In order to assess whether the element provides consideration for only the passage of time, an entity applies judgement and considers relevant factors such as the currency in which the financial asset is denominated and the period for which the interest rate is set.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

When the contractual conditions are exposed to the risks which are not consistent with the basic lending arrangement or variability of cash flows, the relevant financial asset is measured at fair value through profit or loss. The Parent Bank tested all financial assets whether their "contractual cash-flows solely represent payments of principal and interest" and assessed the asset classification within the business model.

### Assessment of business model

As per IFRS 9, the Parent Bank's business model is determined at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. The Parent Bank's business models are divided into three categories.

#### Business model aimed to hold assets in order to collect contractual cash flows

This is a model whose objective is to hold assets in order to collect contractual cash flows are managed to realise cash flows by collecting contractual payments over the life of the instrument. The financial assets that are held within the scope of this business model are measured at amortized cost when the contractual terms of the financial asset meet the condition of giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Receivables from the Central Bank, Banks, Money Market Placements, investments under financial assets measured at amortized cost, loans, leasing receivables, factoring receivables and other receivables are assessed within this business model.

### Business model aimed to collect contractual cash flows and sell financial assets

This is a model whose objective is achieved by both collecting contractual cash flows and selling financial assets: the Parent Bank may hold financial assets in a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. Fair value change of the financial assets that are held within the scope of this business model are accounted under other comprehensive income when the contractual terms of the financial asset meet the condition of giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Financial Assets Measured at Fair Value through Other Comprehensive Income are assessed in this business model.

#### Other business models

Financial assets are measured at fair value through profit or loss when they are not held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. Financial assets measured at fair value through profit/loss are assessed in this business model.

### 4.9.1 Financial assets

Financial assets are classified in three main categories as listed below:

- Financial assets measured at fair value through profit/loss
- Financial assets measured at fair value through other comprehensive income and
- Financial assets measured at amortized cost

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

### Financial assets at the fair value through profit or loss

Financial assets at fair value through profit/loss are financial assets other than the ones that are managed with business model that aims to hold to collect contractual cash flows or business model that aims to collect both the contractual cash flows and cash flows arising from the sale of the assets; and if the contractual terms of the financial asset do not lead to cash flows representing solely payments of principal and interest at certain date; that are either acquired for generating a profit from short-term fluctuations in prices or are financial assets included in a portfolio aiming to short-term profit making. Financial assets at the fair value through profit or loss are initially recognized at fair value and measured at their fair value after recognition. All gains and losses arising from these valuations are reflected in the income statement.

### Financial Assets at Fair Value Through Other Comprehensive Income

In addition to Financial assets within a business model that aims to hold to collect contractual cash flows and aims to hold to sell, financial asset with contractual terms that lead to cash flows are solely payments of principal and interest at certain dates, they are classified as fair value through other comprehensive income. Financial assets at fair value through other comprehensive income are recognized by adding transaction cost to acquisition cost reflecting the fair value of the financial asset. After the recognition, financial assets at fair value through other comprehensive income are measured at fair value. Interest income calculated with effective interest rate method arising from financial assets at fair value through other comprehensive income and dividend income from equity securities are recorded to income statement.

"Unrealized gains and losses" arising from the difference between the amortized cost and the fair value of financial assets at fair value through other comprehensive income are not reflected in the income statement of the period until the acquisition of the asset, sale of the asset, the disposal of the asset, and impairment of the asset and are accounted under the "Other comprehensive income/expense items to be recycled to profit/loss" under shareholders' equity. Equity securities, which are classified as financial assets at fair value through other comprehensive income, that have a quoted market price in an active market and whose fair values can be reliably measured are carried at fair value. Equity securities that do not have a quoted market price in an active market and whose fair values cannot be reliably measured are carried at cost, less provision for impairment.

#### **Financial Assets Measured at Amortized Cost**

Financial assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are classified as financial assets measured at amortized cost. Financial assets measured at amortized cost are initially recognized at acquisition cost including the transaction costs which reflect the fair value of those instruments and subsequently recognized at amortized cost by using effective interest rate method. Interest income obtained from financial assets measured at amortized cost is accounted in income statement.

#### **Loans and Advances to Customers**

Loans are financial assets that have fixed or determinable payments terms and are not quoted in an active market. Loans are initially recognized at acquisition cost plus transaction costs presenting their fair value and thereafter measured at amortized cost using the "Effective Interest Rate (internal rate of return) Method".

All loans of the Parent Bank has classified under Measured at Amortized Cost, after loan portfolio passed the test of "All cash flows from contracts are made only by interest and principal" during the transition period.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

#### Due from banks

Due from banks are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Group does not intend to sell immediately or in the near term.

When the Group purchases a financial asset and simultaneously enters into an agreement to resell the asset (or a substantially similar asset) at a fixed price on a future date ("reverse repo or stock borrowing"), the arrangement is accounted for as amounts due from banks, and the underlying asset is not recognised in the Group's financial statements.

Due from banks are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

### Repossessed assets

As part of its treatment of defaulted loans and guarantees, the Group in a number of cases takes over assets as security for such exposures. Upon repossession the assets are valued at their presumed realisable value. Any deviation from the carrying value of a defaulted or written down exposure upon takeover is classified as a loan write-down. Repossessed assets are carried according to type. Upon final disposal, the deviation from carrying value is entered in profit or loss based on the asset's type in the accounts.

## Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits and other short-term highly liquid investments which their maturities are three months or less from date of acquisition and that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

## 4.9.2 Financial liabilities

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

### Financial liabilities at fair value through profit or loss

Financial liabilities are classified as at FVTPL where the financial liability is either held for trading or it is designated as at FVTPL. Financial liabilities at FVTPL are stated at fair value, with any resultant gain or loss recognized in profit or loss. The net gain or loss recognized in profit or loss incorporates any interest paid on the financial liability.

#### Other financial liabilities

Other financial liabilities, including funds borrowed, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method plus the interest expense recognized on an effective yield basis.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

### Deposits, funds borrowed and debt securities issued

The Group is not entitled to collect deposits. Current accounts of loan customers and funds borrowed are the Group's sources of debt funding.

Current accounts of loan customers and funds borrowed are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### 4.9.3 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the date which a derivative contract is entered into and subsequently remeasured at fair value. Any gains or losses arising from changes in fair value of derivatives that do not qualify for hedge accounting are recognised in profit or loss.

Fair values are obtained from quoted market prices in active markets, including recent market transactions, to the extent publicly available, and valuation techniques, including discounted cash flow models and options pricing models as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

### 4.10 Expected Credit Loss

The Group recognizes a loss allowance for expected credit losses on financial assets and loans measured at amortized cost and fair value through other comprehensive income and loan commitments not measured at fair value through profit/loss based and non-cash loans on IFRS 9.

At each reporting date, the Group shall assess whether the credit risk on a financial instrument has increased significantly since initial recognition. The Group Bank considers the changes in the default risk of financial instrument, when making the assessment.

The expected credit loss estimates are required to be unbiased, probability-weighted and include supportable information about past events, current conditions, and forecasts of future economic conditions. These financial assets are divided into three categories depending on increase in credit risk observed since their initial recognition:

## Stage 1:

For the financial assets at initial recognition or that do not have a significant increase in credit risk since initial recognition. Impairment for credit risk is recorded in the amount of expected credit losses on the 12-month default risk. It is calculated 12-month expected credit loss based on a probability of default realized within 12 months after the reporting date. Such expected 12-month probability of default is applied on an expected exposure at default, multiplied with loss given default rate and discounted with the original effective interest rate. Such calculation is performed for each of three scenarios explained above.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

## Stage 2:

As of the reporting date of the financial asset, in the event of a significant increase in credit risk since initial recognition, the financial asset is transferred to Stage 2. Impairment for credit risk is determined on the basis of the instrument's lifetime expected credit losses. Calculation approach is quite similar with approach mentioned above, but probability of default and loss amount in default ratios estimated for the lifetime of instruments.

## Stage 3:

Financial assets considered as impaired at the reporting date are classified as stage 3. The probability of default is taken into account as 100% in the calculation of impairment provision and the Group accounts lifetime expected credit losses. In determining the impairment, the Parent Bank takes into consideration the following criteria:

- Delay of over 90 days
- Do not carry the necessary conditions for Stage 1 and Stage 2

## Calculation of expected credit losses

The Parent Bank measured expected credit losses with the reasonable, objective and supportable information based on a probability-weighted including estimations about time value of money, past events, current conditions and future economic conditions as of the reporting date, without undue cost or effort. The calculation of expected credit losses consists of three main parameters: probability of default (PD), loss given default (LGD) and exposure at default (EAD).

The Bank calculates PDs, LGD and EAD (Exposure at default) and ECL (expected credit losses) for each financial asset, rather than group or portfolio basis. PDs are determined by the bank based on internal rating scores calculated within own model. The Bank's policy is to use standard PDs published based on historical data published by international rating agencies. PDs are available for the next ten years as annual and cumulative basis. Interim periods are calculated by interpolating. For noncash loans, prior to calculating EAD, cash equivalent risk exposures are calculated by a credit conversion factor (CCF). Credit Conversion Factors are determined based on the ratios specified in the "Capital Adequacy Regulation" settled by BRSA. The present value of the ECLs are then calculated using the effective interest rates of the related financial assets.

The bank calculated the average PD and LGD as 2.37% and 20.70%, respectively for cash financial assets, 1.37% and 44.66% for noncash loans as of 31 March 2019. 100% PD is applied for all financial assets in stage 3.

## Probability of Default ("PD")

The PD represents the likelihood of a default over a specified time period. A 12-month PD represents the likelihood of default determined for the next 12 months and a lifetime PD represents the probability of default over the remaining lifetime of the instrument. The lifetime PD calculation is based on a series of 12-month PIT PDs that are derived from TTC PDs and scenario forecasts. In the modeling, different probability of default are used for products which have country risk.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

In order to measure risk, internal rating systems, credit ratings issued by external rating agencies, payment performance of customers, and risk center credit notes for commercial customers are used to a certain extent.

Historical datas which are issued by international rating agencies are considered in order to calculate probability of default for customers and countries. The probabilities of default are cumulative in the next ten years and are calculated in the interim periods based on the estimation method.

In addition, the probability of default calculation includes historical data, current conditions and prospective macroeconomic they are updated considering expectations.

### Loss Given Default ("LGD")

The LGD represents an estimate of the economic loss at the time of a potential default occurring during the life of a financial instrument. The LGD is calculated taking into account expected future cash flows from collateral and other credit enhancements by considering time value of money.

LGD calculation are also considered collaterals based on specified rate according to 'Determining the Qualifications of Loans and Other Receivables by Banks Regulation on Procedures and Principles for Provisions'

### **Exposure at Default ("EAD")**

The EAD represents an estimate of the exposure to credit risk at the time of a potential default occurring during the life of a financial instrument. It represents the cash flows outstanding at the time of default, considering expected repayments, interest payments and accruals, discounted at the effective interest rate.

#### **Consideration of the Macroeconomic Factors**

The probability of default is determined by basic macroeconomic factors such as unemployment, GDP growth, inflation and interest rates. Also, Turkey's 5-year credit risk (CDS Spreads) that has high correlation are based in order to update to "PD". While updating "PD", average amount for a year and the end of period value are considered for CDS Spreads.

## **Calculating the Expected Loss Period**

Lifetime ECL is calculated by taking into account maturity extensions, repayment options and the period during which the Parent Bank will be exposed to credit risk. The time in financial guarantees and other irrevocable commitments represents the credit maturity for which the liabilities of the Parent Bank. Estimated periods for the bank's exposure to risk were calculated by considering at historical data for full guarantee letters.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

### Significant increase in credit risk

The Parent Bank makes qualitative and quantitative assessments regarding assessment of significant increase in credit risk of financial assets to be classified as stage 2 (Significant Increase in Credit Risk).

Within the scope of quantitative assessment, the quantitative reason explaining the significant increase in the credit risk is based on a comparison of the probability of default calculated at the origination of the loan and the probability of default assigned for the same loan as of the reporting date. If there is a significant deterioration in PD, it is considered that there is a significant increase in credit risk and the financial asset is classified as stage 2. In this context, the Parent Bank has calculated thresholds at which point the relative change is a significant deterioration.

When determining the significant increase in bank credit risk, The Parent Bank also assessed the absolute change in the PD date on the transaction date and on the reporting date. If the absolute change in the PD ratio is above the threshold values, the related financial asset is classified as stage 2.

The Parent Bank classifies the financial asset as Stage 2 (Significant Increase in Credit Risk) where any of the following conditions are satisfied as a result of a qualitative assessment:

- Loans overdue more than 30 days as of the reporting date
- When there is a change in the payment plan due to restructuring

### 4.11 Derecognition of financial instruments

### Derecognition of financial assets due to change in contractual terms

Based on IFRS 9, the renegotiation or modification of the contractual cash flows of a financial asset could lead to the derecognition of the existing financial asset. When the modification of a financial asset results in the derecognition of the existing financial asset and the subsequent recognition of the modified financial asset, the modified asset is considered a 'new' financial asset. When the Parent Bank assesses the characteristics of the new contractual terms of the financial asset, it evaluates the contractual cash flows including foreign currency rate changes, conversion to equity, counterparty changes and solely principal and interest on principle. When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset, it is recalculated the gross carrying amount of the financial asset and recognized a modification gain or loss in profit or loss.

Where all risks and rewards of ownership of the asset have not been transferred to another party and the Parent Bank retains control of the asset, the Parent Bank continues to recognize the remaining portion of the asset and liabilities arising from such asset. When the Parent Bank retains substantially all the risks and rewards of ownership of the transferred asset, the transferred asset continues to be recognized in its entirety and the consideration received is recognized as a liability.

### Derecognition of financial assets without any change in contractual terms

The Parent Bank derecognizes the asset if the contractual rights to cash flows from the financial asset are expired or the related financial asset and all risks and rewards of ownership of the asset are transferred to another party. Except for equity instruments measured at fair value through other comprehensive income, the total amount consisting of the gain or loss arising from the difference between the book value and the amount obtained and any accumulated gain directly accounted in equity shall be recognized in profit/loss.

### **Derecognition of financial liabilities**

It shall be removed a financial liability (or a part of a financial liability) from the statement of financial position when, and only when, it is extinguishen when the obligation specified in the contract is discharged or cancelled or expires.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

### 4.12 Property and equipment

Property and equipment are carried at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is charged so as to write off the cost or valuation of assets, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets. However, when there is no reasonable certainty that ownership will be obtained by the end of the lease term, assets are depreciated over the shorter of the lease term and their useful lives.

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss.

### 4.13 Intangible assets

Intangible assets acquired separately are reported at cost less accumulated amortization and accumulated impairment losses. Amortization is charged on a straight-line basis over their estimated useful lives. The estimated useful life and amortization method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

### Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their estimated useful lives (three to five years).

Costs associated with developing or maintaining computer software programmes are recognized as an expense as incurred. Costs that are directly associated with the development of identifiable and unique software products controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Costs include the software development employee costs and an appropriate portion of relevant overheads.

### 4.14 Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation, including property under construction for such purposes. Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value.

The Group's investment properties are valued by external, independent valuation companies on a periodic basis. The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction. In the absence of available current prices in an active market, the valuations are based on estimated cash flows expected to be received.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 4. Significant accounting policies (continued)

## 4.14 Investment properties (continued)

Gains or losses arising from changes in the fair values of investment properties are included in the profit or loss in the period in which they arise. When the use of a property changes such that it is reclassified as property, plant and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting. If owner occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use. An investment property is derecognized upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognized.

#### 4.15 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

## The Group as lessee

Assets held under finance leases are initially recognized as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognized immediately in profit or loss, unless they are directly attributable to qualifying assets.

### The Group as lessor

Amounts due from lessees under finance leases are recognized as receivables at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases. Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

In accordance with IFRS 16, the lessee, at the effective date of the lease, measures the leasing liability on the present value of the lease payments that were not paid at that date (leasing liability) and depreciates the existence of the right of use related to the same date. The lease payments shall be discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the lessee shall use their incremental borrowing rate. The interest expense on the lease liability and the depreciation expense on right of use are recorded separately.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 4. Significant accounting policies (continued)

#### 4.16 Provisions

Provisions are recognized when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows. When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

### 4.17 Employee benefits

Termination and retirement benefits

Under Turkish law and union agreements, lump sum payments are made to employees retiring or involuntarily leaving the Group. Such payments are considered as being part of defined retirement benefit plan as per International Accounting Standard No. 19 (revised) "Employee Benefits" ("IAS 19"). The retirement benefit obligation recognized in the balance sheet represents the present value of the defined benefit obligation.

Profit-sharing and bonus plans

The Group recognizes a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

## 4.18 Fiduciary assets

Assets held by the Group in a fiduciary, agency or custodian capacity for its customers are not included in the balance sheet, since such items are not treated as assets of the Group.

#### 4.19 Use of estimates and judgments

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

## 4.20 Key sources of estimation uncertainty

## **Expected credit loss**

Expected credit loss calculation methodology of the Group described in accounting policy 4.10.

#### **Determining fair values**

The determination of fair value for financial assets and liabilities of the Group described in accounting policy 4.9.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 5. Segment reporting

An operating segment is a component of an entity: that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity), whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

The Group operates in investment, retail and corporate banking and asset leasing. Accordingly, the Group invests with the funds provided by using the capital market instruments and provides consultancy services so as to provide efficient management and sound financial structure to business enterprises.

The Group provides investment and operating loans to its commercial and retail customers and also provides service packages consisting of foreign trade operations, investment products, cash management, financial leasing, factoring, and other banking products.

Major financial statement items according to business lines:

|                           | Corporate |          | Total operations |
|---------------------------|-----------|----------|------------------|
| 31 March 2019             | banking   | Other(*) | of the Group     |
| Operating income          | 39,652    | 2,662    | 42,314           |
| Other expenses            | (12,620)  | -        | (12,620)         |
| Profit before income tax  | 27,032    | 2,662    | 29,694           |
| Income tax income/expense |           |          | (6,772)          |
| Profit for the period     | 20,260    | 2,662    | 22,922           |
| Segment assets            | 2,752,219 | 29       | 2,752,248        |
| Non-distributed Asset     | -         | -        | -                |
| Total assets              | 2,752,219 | 29       | 2,752,248        |
| Segment liabilities       | 2,469,552 | -        | 2,469,552        |
| Shareholders' equity      | -         | 282,696  | 282,696          |
| Total liabilities         | 2,469,552 | 282,696  | 2.752.248        |

<sup>(\*)</sup> includes investment, retail and other banking business lines.

| 31 March 2018             | Corporate<br>banking | Other(*) | Total operations of the Group |
|---------------------------|----------------------|----------|-------------------------------|
|                           | 22,939               | 14,082   | 37,021                        |
| Operating income          | ,                    | 14,062   | · ·                           |
| Other expenses            | (13,527)             | -        | (13,527)                      |
| Profit before income tax  | 9,413                | 14,082   | 23,495                        |
| Income tax income/expense |                      |          | (4,581)                       |
| Profit for the period     | 4,832                | 14,082   | 18,914                        |
|                           |                      |          |                               |
| Segment assets            | 2,090,231            | 49       | 2,090,280                     |
| Non-distributed Asset     | -                    | -        | -                             |
| Total assets              | 2,090,231            | 49       | 2,090,280                     |
| Segment liabilities       | 1,861,959            | -        | 1,861,959                     |
| Shareholders' equity      | -                    | 228,321  | 228,321                       |
| Total liabilities         | 1,861,959            | 228,321  | 2,090,280                     |

<sup>(\*)</sup> includes investment, retail and other banking business lines.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 6. Cash and cash equivalents

|  | 31 March<br>2019 | 31 December 2018 |
|--|------------------|------------------|
| Cash and balances with central banks           | 1,400            | 226,522          |
| - Cash on hand                                 | 1,313            | 734              |
| - Balances with central banks                  | 87               | 225,788          |
| Due from banks and financial institutions (*)  | 325,124          | 82,376           |
| Cash and cash equivalents in the balance sheet | 326,524          | 308,898          |

<sup>(\*)</sup>Amount of TL 24 (31 December 2018: 6) provision booked for due from banks and financial institutions and TL 1 provision booked for balances with central banks as of March 31, 2019.

### 7. Reserve deposits at Central Bank

|                  | 31 March 2019 | <b>31 December 2018</b> |
|------------------|---------------|-------------------------|
| Turkish Lira     | 73,904        | 233,697                 |
| Foreign currency | 99,924        | 87,333                  |
|                  | 173,828       | 321,030                 |

### 8. Financial assets measured at fair value through other comprehensive income

|  | 31      | March 2019    | 31 Dece | mber 2018     |
|--|---------|---------------|---------|---------------|
|  |         | Effective     |         | Effective     |
|  | Amount  | interest rate | Amount  | interest rate |
| Financial assets measured at fair value through other comprehensive income |         |               |         |               |
| Debt instruments (a)   | 135,366 | 19.95%        | 60,670  | 16.44%        |
| Equity instruments – listed (b)  | 13,702  |               | 13,446  |               |
| Equity instruments – unlisted  | 9,176   |               | 6,414   |               |
| Financial assets measured at fair  |         |               |         |               |
| value through other comprehensive  |         |               |         |               |
| income   | 158,244 |               | 80,530  |               |
| Expected Credit Losses (-)(c)  | (455)   |               | (99)    |               |
| Total FVTOCI   | 157,789 |               | 80,431  |               |

<sup>(</sup>a) Financial assets measured at fair value through other comprehensive income include government bonds denominated in TL amounting to TL 678 (31 December 2018: TL 1,155), bank bonds amounting to TL 6,069 (31 December 2018: TL 6,065), private sector bonds amounting to TL 128,618 (31 December 2018: TL 53,450).

<sup>(</sup>b) The Group holds 15.97% of Nurol Gayrimenkul Yatırım Ortaklığı A.Ş. ("Company")'s shares as of 31 March 2019 and the investment is accounted under fair value through other comprehensive income investments, as the Group has no significant influence on the Company. As of the balance sheet date the shares are accounted for using the market price and fair value reserve of TL 11,485 is accounted under equity (31 December 2018: TL 11,230).

<sup>(</sup>c) The Group calculates expected credit loss for financial assets measured at fair value through other comprehensive income with the adoption of IFRS 9.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 9. Loans and advances to customers

|  |           | 31 March 2019    |           |
|--|-----------|------------------|-----------|
|  |           | Amount           |           |
|  | TL        | Foreign currency | Total     |
| Short-term loans                           | 849,588   | 234,309          | 1,083,897 |
| Medium and long-term loans                 | 157,136   | 439,459          | 596,595   |
| Total performing loans                     | 1,006,724 | 673,768          | 1,680,492 |
| Generic provisions for Stage 1 and Stage 2 | (8,506)   |                  | (8,506)   |
| Non-performing loans                       | 150,048   | -                | 150,048   |
| Provisions for Stage 3                     | (1,269)   | -                | (1,269)   |
| Total non-performing loans (net)           | 148,779   | -                | 148,779   |
| Total loans, net                           | 1,146,997 | 673,768          | 1,820,765 |

|  |           | 31 December 2018 |           |
|--|-----------|------------------|-----------|
|  |           | Amount           |           |
|  | TL        | Foreign currency | Total     |
| Short-term loans                           | 885,499   | 55,758           | 941,257   |
| Medium and long-term loans                 | 178,731   | 421,951          | 600,682   |
| Total performing loans                     | 1,064,230 | 477,709          | 1,541,939 |
| Generic provisions for Stage 1 and Stage 2 | (9,143)   |                  | (9,143)   |
| Non-performing loans (*)                   | 152,285   | -                | 152,285   |
| Provisions for Stage 3 (*)                 | (2,364)   | -                | (2,364)   |
| Total non-performing loans (net)           | 149,921   | -                | 149,921   |
| Total loans, net                           | 1,205,008 | 477,709          | 1,682,717 |

<sup>(\*)</sup> Non performing loans amounting to TL 44,395 has been written off by the Group in 2018.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 9. Loans and advances to customers (continued)

Lending structure of the Group:

|   | 31 March  | 31 December |
|---|-----------|-------------|
|   | 2019      | 2018        |
| Corporate Lending                         | 1,559,923 | 1,400,188   |
| SME Lending                               | 43,750    | 31,881      |
| Other Lending                             | 226,867   | 262,155     |
| Less: Allowance for ECL/impairment losses | (9,775)   | (11,507)    |
| Total                                     | 1,820,765 | 1,682,717   |

Expected Credit Loss Expense Movement of the Group:

|                                      | 31 March 2019 |         |         |         |               | 31 Marc | ch 2018 |       |
|--------------------------------------|---------------|---------|---------|---------|---------------|---------|---------|-------|
|                                      |               | ECL all | owance  |         | ECL allowance |         |         |       |
|                                      | Stage 1       | Stage 2 | Stage 3 | Total   | Stage 1       | Stage 2 | Stage 3 | Total |
| Cash and cash equivalents            |               |         |         |         |               |         |         |       |
| (including reserves at Central Bank) | 19            | -       | -       | 19      | -             | _       | -       | -     |
| Securities                           | 356           | -       | -       | 356     | (91)          | -       | -       | (91)  |
| Loans and advances to customers      | (1,013)       | 376     | (1,095) | (1,732) | 172           | 756     | 3,032   | 3,960 |
| Other financial assets               | 119           | -       | -       | 119     | (44)          | _       | -       | (44)  |
| Guarantees                           | 107           | 180     | (600)   | (313)   | 76            | 9       | (852)   | (767) |
| LCs and Acceptances                  | (20)          | -       | -       | (20)    | (35)          | _       | -       | (35)  |
|                                      | (432)         | 556     | (1,695) | (1,571) | 78            | 765     | 2,180   | 3,023 |

Expected Credit Loss Measurement of On-Balance Sheet Financial Assets:

|   |           | 31 March 2019 |         |           |         |               |         |        |  |
|---|-----------|---------------|---------|-----------|---------|---------------|---------|--------|--|
|   |           | Carrying      | Amount  |           |         | ECL Allowance |         |        |  |
|   | Stage 1   | Stage 2       | Stage 3 | Total     | Stage 1 | Stage 2       | Stage 3 | Total  |  |
| Cash and cash equivalents                               |           |               |         |           |         |               |         |        |  |
| (including reserves at Central                          |           |               |         |           |         |               |         |        |  |
| Bank)   | 500,377   | -             | _       | 500,377   | 25      | -             | _       | 25     |  |
| Securities  | 158,244   | -             | _       | 158,244   | 455     | -             | -       | 455    |  |
| Derivatives   | 17,255    | -             | _       | 17,255    | -       | -             | _       | -      |  |
| Loans and advances to customers                         | 1,519,737 | 160,755       | 150,048 | 1,830,540 | 945     | 7,561         | 1,269   | 9,775  |  |
| of which: Large corporate clients                       | 1,249,120 | 160,755       | 150,048 | 1,559,923 | 882     | 7,561         | 1,269   | 9,712  |  |
| of which : SME clients                                  | 43,750    | -             | -       | 43,750    | 5       | -             | -       | 5      |  |
| of which: Others  | 226,867   | -             | _       | 226,867   | 58      | -             | -       | 58     |  |
| Other financial assets                                  | 10,240    | -             | -       | 10,240    | 153     | -             | -       | 153    |  |
| Total on-balance sheet financial assets in scope of ECL |           |               |         |           |         |               |         |        |  |
| requirements  | 2,205,853 | 160,755       | 150,048 | 2,516,656 | 1,578   | 7,561         | 1,269   | 10,408 |  |

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 9. Loans and advances to customers (continued)

Expected Credit Loss Measurement of On-Balance Sheet Financial Assets (continued):

|                                | 31 December 2018 |          |         |           |               |         |         |        |
|--------------------------------|------------------|----------|---------|-----------|---------------|---------|---------|--------|
|                                |                  | Carrying | Amount  |           | ECL Allowance |         |         |        |
|                                |                  |          |         |           | Stage         |         |         |        |
|                                | Stage 1          | Stage 2  | Stage 3 | Total     | 1             | Stage 2 | Stage 3 | Total  |
| Cash and cash equivalents      |                  |          |         |           |               |         |         |        |
| (including reserves at Central |                  |          |         |           |               |         |         |        |
| Bank)                          | 629,934          | -        | -       | 629,934   | 6             | -       | -       | 6      |
| Securities                     | 80,530           | -        | -       | 80,530    | 99            | -       | -       | 99     |
| Derivatives                    | 24,929           | -        | -       | 24,929    | -             | -       | -       | -      |
| Loans and advances to          |                  |          |         |           |               |         |         |        |
| customers                      | 1,417,029        | 124,910  | 152,285 | 1,694,224 | 1,958         | 7,185   | 2,364   | 11,507 |
| of which : Large corporate     |                  |          |         |           |               |         |         |        |
| clients                        | 1,122,993        | 124,910  | 152,285 | 1,400,188 | 1,905         | 7,185   | 2,364   | 11,454 |
| of which : SME clients         | 31,881           | -        | -       | 31,881    | 5             | -       | -       | 5      |
| of which : Others              | 262,155          | -        | -       | 262,155   | 48            | -       | -       | 48     |
| Other financial assets         | 2,271            | -        | -       | 2,271     | 34            | -       | -       | 34     |
| Total on-balance sheet         |                  |          |         |           |               |         |         |        |
| financial assets in scope of   |                  |          |         |           |               |         |         |        |
| ECL requirements               | 2,154,693        | 124,910  | 152,285 | 2,431,888 | 2,097         | 7,185   | 2,364   | 11,646 |

| Impairment allowance for loans and advances to customers |         | 31 Marc | h 2019  |       |
|--|---------|---------|---------|-------|
|  | Stage 1 | Stage 2 | Stage 3 | Total |
| Internal rating grade                                    |         |         |         |       |
| Performing   |         |         |         |       |
| High grade   | 72      | -       | -       | 72    |
| Standard grade   | 590     | 109     | -       | 699   |
| Sub-standard grade                                       | 283     | 7,452   | -       | 7,735 |
| Past due but not impaired                                | _       | -       | -       | -     |
| Non-performing   |         |         |         |       |
| Individually impaired                                    | -       | -       | 1,269   | 1,269 |
|  | 945     | 7,561   | 1,269   | 9,775 |

| Impairment allowance for loans and advances to customers |         | <b>31 December 2018</b> |         |        |  |  |
|--|---------|-------------------------|---------|--------|--|--|
|  | Stage 1 | Stage 2                 | Stage 3 | Total  |  |  |
| Internal rating grade                                    |         |                         |         |        |  |  |
| Performing   |         |                         |         |        |  |  |
| High grade   | 84      | -                       | -       | 84     |  |  |
| Standard grade   | 623     | 142                     | -       | 765    |  |  |
| Sub-standard grade                                       | 1,251   | 7,043                   | -       | 8,294  |  |  |
| Past due but not impaired                                | _       | -                       | -       | -      |  |  |
| Non-performing   |         |                         |         |        |  |  |
| Individually impaired                                    | -       | -                       | 2,364   | 2,364  |  |  |
|  | 1,958   | 7,185                   | 2,364   | 11,507 |  |  |

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 10. Investment Property

The Pre-emption agreement on the real estate properties registered to the Serik District of Antalya Province which is owned by the Parent Bank account in "Other Assets" has not been realized due to the counterparty Vera Varlık Yönetim A.Ş. is not fullfulling the obligations and the legal process is ongoing aforementioned real estate properties have been removed from "Other Assets" and recognized to "Investment Properties" in TL Currency and reevaluated with and independent valuation report (appraisement value: TL 138,955). As of 31 March 2019, the Group has investment property amounting to TL 175,963 (31 December 2018: 34,385).

The Company accounts its investment property under fair value model.

### 11. Other Assets

The Group concluded a "Right to repurchase agreement" over the real estate property with the value of 47 million TL.

#### 12. Funds borrowed

|                                  | 3       | 1 March 2019 | 9       | 31            | December 20 | 18      |
|----------------------------------|---------|--------------|---------|---------------|-------------|---------|
|                                  |         | Foreign      |         | Foreign       |             |         |
|                                  | TL      | currency     | Total   | $\mathbf{TL}$ | currency    | Total   |
| Funds borrowed Obligations under | 250,394 | 482,368      | 732,762 | 309,131       | 505,933     | 815,064 |
| repurchase agreements            | 58,636  | 53,647       | 112,283 | 84,033        | 9,980       | 94,013  |
|                                  | 309,030 | 536,015      | 845,045 | 393,164       | 515,913     | 909,077 |

The effective interest rate for funds borrowed denominated in USD is 5.73% (31 December 2018 - 5.63%), in EUR is 4.25% (31 December 2018 - 3.15%) and in TL is 22.99% (31 December 2018 - 25.41%).

The Group has not had any defaults of principal, interest or redemption amounts or other breaches of loan covenants as at 31 March 2019 (31 December 2018 – None).

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 13. Debt securities issued

|       | 31      | March 201 | 9       | 31      | December 20 | )18     |
|-------|---------|-----------|---------|---------|-------------|---------|
|       |         | Foreign   |         |         | Foreign     | _       |
|       | TL      | currency  | Total   | TL      | currency    | Total   |
| Bonds | 682,670 | -         | 682,670 | 718,363 | _           | 718,363 |
| Bills | 67,230  | -         | 67,230  | 17,943  | _           | 17,943  |
|       | 749,900 | -         | 749,900 | 736,306 | -           | 736,306 |

## Debt securities issued - Cash flow movement

|                              | 31 March 2019 |
|------------------------------|---------------|
| Balance as at 1 January 2019 | 736,306       |
| Proceed during the year      | 914,446       |
| Repayments during the year   | 908,548       |
| Other non-cash movements     | 7,696         |
| Balance as at 31 March 2019  | 749,900       |

As of March 31, 2019, the list of the issued bonds by the Parent Bank in 2019 are shown below:

| ISSUE TYPE | ISSUE DATE | MATURITY DATE | DAYS | NOMINAL VALUE<br>(full TL) | INTEREST<br>RATE |
|------------|------------|---------------|------|----------------------------|------------------|
| BOND       | 11.01.2019 | 10.05.2019    | 119  | 50,000,000                 | 24.00%           |
| BOND       | 25.01.2019 | 22.05.2019    | 117  | 40,000,000                 | 23.00%           |
| BOND       | 18.02.2019 | 22.05.2019    | 93   | 80,000,000                 | 23.00%           |
| BOND       | 17.01.2019 | 29.05.2019    | 132  | 50,000,000                 | 24.25%           |
| BOND       | 01.03.2019 | 14.06.2019    | 105  | 50,000,000                 | 22.50%           |
| BOND       | 06.02.2019 | 21.06.2019    | 135  | 50,000,000                 | 23.00%           |
| BOND       | 06.03.2019 | 28.08.2019    | 175  | 50,000,000                 | 22.00%           |
| BOND       | 15.03.2019 | 04.09.2019    | 173  | 100,000,000                | 22.00%           |
| BILL       | 01.03.2019 | 06.03.2020    | 371  | 50,000,000                 | 23.00%           |
| BOND       | 20.02.2019 | 30.05.2019    | 99   | 54,360,000                 | 22.00%           |

Nurol Varlık Kiralama A.Ş. issued "Lease certificates" amounting to TL 54,360,000 (full TL) in 2019.

### 14. Subordinated debts

|           | 31 | 31 March 2019 |        |    | December 20 | 18     |
|-----------|----|---------------|--------|----|-------------|--------|
|           |    | Foreign       |        |    | Foreign     |        |
|           | TL | currency      | Total  | TL | currency    | Total  |
| Bonds (*) | -  | 55,923        | 55,923 | -  | 53,781      | 53,781 |
| Loan (*)  | -  | 28,213        | 28,213 | -  | 26,473      | 26,473 |
|           | -  | 84,136        | 84,136 | -  | 80,254      | 80,254 |

<sup>(\*)</sup> The Bank has issued Eurobond on March 31, 2016 with a nominal value of USD 10,000,000, 10 years maturity and fixed interest rate of 10%, having a coupon payments every six months and received a loan on December 27, 2016 from World Business Capital at an amount of USD 5,000,000 with an interest rate of 6.65%, 10 years maturity, floating rate and quarterly interest payment (31 December 2018: USD 15,000,000).

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 15. Other liabilities

|                         | 31 March<br>2019 | 31 December<br>2018 |
|-------------------------|------------------|---------------------|
| Cash collaterals (*)    | 704,797          | 618,939             |
| Taxes and funds payable | 5,515            | 5,272               |
| Lease liabilities       | 4,830            | -                   |
| Others                  | 13,395           | 28,644              |
| Total                   | 754,028          | 652,855             |

<sup>(\*)</sup> The balance includes cash collaterals received for the derivative transactions made with the corporate customers.

### 16. Provisions

|                                    | 31 March<br>2019 | 31 December 2018 |
|------------------------------------|------------------|------------------|
| Provision for non - cash loans (*) | 2,750            | 3,083            |
| Employee termination benefits      | 1,218            | 1,064            |
| Bonus accrual                      | 825              | 3,279            |
| Unused vacation accrual            | 1,516            | 1,401            |
| Provision for lawsuits             | 200              | 200              |
| Total                              | 6,509            | 9,027            |

Expected credit loss measurement of off-balance sheet financial assets:

|                                  |         |          |         | 31 March | h 2019  |                     |         |       |
|----------------------------------|---------|----------|---------|----------|---------|---------------------|---------|-------|
| Expected credit loss measurement |         | Carrying | Amount  |          |         | ECL<br>Allowance(*) |         |       |
|                                  | Stage 1 | Stage 2  | Stage 3 | Total    | Stage 1 | Stage 2             | Stage 3 | Total |
| Guarantees                       | 764,510 | 19,025   | 6,539   | 790,074  | 505     | 1,972               | 272     | 2,749 |
| LCs and Acceptances              | 2,822   | -        | -       | 2,822    | 1       | -                   | -       | 1     |
| Total                            | 767,332 | 19,025   | 6,539   | 792,896  | 506     | 1,972               | 272     | 2,750 |

<sup>(\*)</sup> ECL allowance for off-balance sheet financial assets are recognized in Liabilities' "Provisions" line.

Impairment allowance for off-balance sheet financial assets:

|                           | 31 March 2019 |         |         |       |  |
|---------------------------|---------------|---------|---------|-------|--|
|                           | Stage 1       | Stage 2 | Stage 3 | Total |  |
| Internal rating grade     |               |         |         |       |  |
| Performing                |               |         |         |       |  |
| High grade                | 30            | -       | -       | 30    |  |
| Standart grade            | 402           | -       | -       | 402   |  |
| Sub-standart grade        | 74            | 1,972   | -       | 2,046 |  |
| Past due but not impaired | -             | -       | -       | -     |  |
| Non-performing            |               |         |         |       |  |
| Individually impaired     | -             | -       | 272     | 272   |  |
| Total                     | 506           | 1,972   | 272     | 2,750 |  |

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 16. Provisions (continued)

Movement for impairment allowance for off-balance sheet financial assets:

|  | 31 March 2019           |                                   |                           |       |  |  |
|--|-------------------------|-----------------------------------|---------------------------|-------|--|--|
|  | Financial<br>guarantees | Letters of credit and acceptances | Other undrawn commitments | Total |  |  |
| At 1 January 2019                          | 3,062                   | 21                                | -                         | 3,083 |  |  |
| Charge for the year                        | (313)                   | (20)                              |                           | (333) |  |  |
| Recoveries                                 | -                       | -                                 | -                         | -     |  |  |
| Amounts written off                        | -                       | -                                 | -                         | -     |  |  |
| Unwind of transformed into cash            | -                       | -                                 | -                         | -     |  |  |
| Unwind of discount (recognized in interest | -                       | -                                 | -                         | -     |  |  |
| income)                                    |                         |                                   |                           |       |  |  |
| At 31 March 2019                           | 2,749                   | 1                                 | -                         | 2,750 |  |  |

#### 17. Taxation

The Group is subject to taxation in accordance with the tax procedures and the legislation effective in Turkey.

In Turkey, corporate tax rate is 22%. The tax legislation provides for a temporary tax of 22% to be calculated and paid based on earnings generated for each quarter. The amounts which are calculated and paid are offset against the final corporate tax liability for the year.

Corporate tax losses can be carried forward for a maximum period of five years following the year in which the losses were incurred. The tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years. Corporate tax returns are required to be filed by the twenty-fifth day of the fourth month following the year-end balance sheet date and taxes must be paid in one instalment by the end of the fourth month.

### Income tax recognised in the income statement

The components of income tax expense as stated below:

|   | 31 March<br>2019 | 31 March<br>2018 |
|---|------------------|------------------|
| Current tax   |                  |                  |
| Current income tax  | (7,296)          | (6,062)          |
| Deferred income / (expense) tax                               |                  |                  |
| Relating to origination and reversal of temporary differences | 524              | 1,481            |
| Income tax expense reported in the income statement           | (6,772)          | (4,581)          |

#### Reconciliation of effective tax rate

Reconciliation between tax expense and the accounting profit multiplied by the statutory income tax rate for the years ended 31 March 2019 and 31 March 2018 is as follows:

|  | 31 March | 31 March |
|--|----------|----------|
|  | 2019     | 2018     |
| Profit before income tax                         | 29,694   | 23,495   |
| Income tax using the domestic corporate tax rate | (6,533)  | (5,169)  |
| Other  | (763)    | (893)    |
| Total income tax expense in the profit or loss   | (7,296)  | (6,062)  |

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 17. Taxation (continued)

#### Reconciliation of effective tax rate

Movement of net deferred tax assets can be presented as follows:

|  | 31 March<br>2019 | 31 March<br>2018 |
|--|------------------|------------------|
| Deferred tax assets / (liability), net at 1 January          | 2,032            | 2,882            |
| Deferred tax recognised in the profit or loss                | 524              | 1,481            |
| Deferred income tax recognised in other comprehensive income | (510)            | 177              |
| Deferred tax assets/(liabilities), net at end of March       | 2,046            | 4,540            |

#### Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

|                                 | 31 March 2019 |             |         | <b>31 December 2018</b> |             |       |
|---------------------------------|---------------|-------------|---------|-------------------------|-------------|-------|
|                                 | Assets        | Liabilities | Net     | Assets                  | Liabilities | Net   |
| Liability for employee benefits | 601           | -           | 601     | 542                     | -           | 542   |
| Valuation of financial assets   |               |             |         |                         |             |       |
| at FVOCI                        | 350           | -           | 350     | (161)                   | -           | (161) |
| Economic life property and      |               |             |         |                         |             |       |
| equipment                       | -             | (233)       | (233)   | -                       | (254)       | (254) |
| Derivatives                     | 2,360         | -           | 2,360   | 2,389                   | _           | 2,389 |
| Other                           | -             | (1,032)     | (1,032) | -                       | (484)       | (484) |
|                                 | 3,311         | (1,265)     | 2,046   | 2,770                   | (738)       | 2,032 |

## 18. Commitments and contingencies

In the normal course of business, the Group enters into a number of contractual commitments on behalf of its customers and is a party to financial instruments with off-balance sheet risk to meet the financing needs of its customers. These contractual commitments consist of commitments to extend credit, commercial letters of credit and standby letters of credit and guarantees. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of the conditions established in the contract. Commercial letters of credit ensure payment by a bank to a third party for a customer's foreign or domestic trade transactions, generally to finance a commercial contract for the shipment of goods.

Standby letters of credit and financial guarantees are conditional commitments issued by the Group to guarantee the performance of a customer to a third party. All of these arrangements are related to the normal lending activities of the Group. The Group's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and commercial and standby letters of credit is represented by the contractual notional amount of those instruments. The Group uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

As at 31 March 2019; commitments and contingencies comprised the following:

|                      | 31 March | 31 December |
|----------------------|----------|-------------|
|                      | 2019     | 2018        |
| Letters of guarantee | 790,074  | 788,930     |
| Bank acceptance      | -        | 1,825       |
| Letters of credit    | 2,822    | 4,044       |
| Other commitments    |          | -           |
| Total                | 792,896  | 794,799     |

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 19. Share capital and reserves

## **Share capital**

As at 31 March 2019 and 31 December 2018, the composition of shareholders and their respective percentage of ownership are summarised as follows:

|                           | 31 March 2019 |          | 31 Decembe | er 2018 |
|---------------------------|---------------|----------|------------|---------|
|                           | Amount        | <b>%</b> | Amount     | %       |
| Nurol Holding A.Ş.        | 125,052       | 78       | 125,052    | 78      |
| Nurol İnşaat ve Tic. A.Ş. | 25,536        | 16       | 25,536     | 16      |
| Others                    | 9,412         | 6        | 9,412      | 6       |
| Total                     | 160,000       |          | 160,000    |         |

As at 31 March 2019, the authorised share capital comprised of 160,000 ordinary shares having a par value of TL full 1,000 (As at 31 December 2018, the authorised share capital comprised of 160,000 ordinary shares having a par value of TL full 1,000). All issued shares are paid.

### 20. Net interest income

|  | 31 March 2019 | 31 March 2018 |
|--|---------------|---------------|
| Interest income                                      |               |               |
| Loans and advances to customers                      | 72,485        | 67,127        |
| Deposits with banks and other financial institutions | 6,461         | 1,371         |
| Financial assets measured at fair value through      |               |               |
| profit/loss and financial assets measured at fair    |               |               |
| value through other comprehensive income             | 16,750        | 3,686         |
| Other  | 6,562         | 1,099         |
|  | 102,258       | 73,283        |
| Interest expense                                     |               |               |
| Funds borrowed                                       | 16,441        | 7,243         |
| Debt securities issued                               | 43,444        | 1,941         |
| Interbank funds borrowed                             | 4,243         | 29,424        |
| Other  | 2,172         | 594           |
|  | 66,300        | 39,202        |
| Net interest income                                  | 35,958        | 34,081        |

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

#### 21. Net fee and commission income

|                                  | 31 March 2019 | 31 March 2018 |
|----------------------------------|---------------|---------------|
| Fee and commission income        |               |               |
| Non-cash loans                   | 5,302         | 2,511         |
| Other                            | 12,567        | 1,396         |
| Total fee and commission income  | 17,869        | 3,907         |
| Fee and commission expense       |               |               |
| Non-cash loans                   | 418           | 184           |
| Other                            | 2,193         | 3,445         |
| Total fee and commission expense | 2,611         | 3,629         |
|                                  |               |               |
| Net fee and commission income    | 15,258        | 278           |

### 22. Net trading income/loss

|  | 31 March 2019 | 31 March 2018 |
|--|---------------|---------------|
| Net gains/(losses) on derecognition of financial assets measured at fair value through other comprehensive |               |               |
| income   | (194)         | (172)         |
| Net gains/(losses) on financial assets/liabilities at fair   |               |               |
| value through profit or loss   | (12,249)      | (7,155)       |
| Gain / (losses) from derivatives   | (9,367)       | (6,868)       |
| Gain / (losses) from FX losses   | (2,882)       | (287)         |
| Total  | (12,443)      | (7,327)       |

#### 23. Other operating income

|   | 31 March 2019 | 31 March 2018 |
|---|---------------|---------------|
| Fair value gain on investment properties (*)      | 1,610         | 9,173         |
| Communication expenses reflected to the customers | 12            | 9             |
| Other   | 1,919         | 807           |
| Total   | 3,541         | 9,989         |

(\*)Due to the Pre-emption agreement on the real estate properties registered to the Serik District of Antalya Province which is owned by the Parent Bank account in "Other Assets" has not been realized real estate properties start to recognized to "Investment Properties" in TL Currency and re-evaluated with and independent valuation report (appraisement value: TL 138,955). As a result of the revaluation, a valuation difference of TL 1,610 was realized.

#### 24. Personnel expenses

|  | 31 March 2019 | 31 March 2018 |
|--|---------------|---------------|
| Wages and salaries                     | 4,218         | 3,082         |
| Compulsory social security obligations | 436           | 319           |
| Other benefits                         | 431           | 363           |
| Total                                  | 5,085         | 3,764         |

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

#### 25. Administrative expenses

|                                       | 31 March 2019 | 31 March 2018 |
|---------------------------------------|---------------|---------------|
| N 177 17 1                            | 2.120         | 1.000         |
| Nurol Holding re-charges              | 2,128         | 1,908         |
| Audit and advisory expenses           | 1,432         | 675           |
| Rent expenses                         | 45            | 519           |
| Taxes and duties expenses             | 738           | 1,214         |
| Telecommunication expenses            | 483           | 228           |
| Computer expenses                     | 150           | 248           |
| Hosting expenses                      | 116           | 51            |
| Maintenance expenses                  | 129           | 40            |
| Transportation expenses               | 0             | -             |
| Advertising expenses                  | 14            | -             |
| Notary expenses                       | 42            | -             |
| Other various administrative expenses | 1,759         | 1,026         |
| Total                                 | 7,306         | 5,909         |

#### 26. Financial risk management objectives and policies

#### a) Introduction and overview

The Group has exposure to the following risks from financial instruments:

- credit risk
- market risks

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital.

#### Risk management framework

The Group's risk approach is to achieve sound and sustainable low risk profile, through the identification, the measurement and the monitoring of all types of risks inherent in the nature of the business activities. The main principle of the Group is to manage the credit risk effectively and to eliminate the other types of risk by not carrying positions.

In the course of its normal operations, the Group is exposed to a number of risks such as credit risk, liquidity risk, market risk and operational risk, The Group's risk policy can be summarised as:

- well managing the credit risk through a high standardised credit risk management
- eliminating liquidity risk
- minimising market risk

In accordance with the Group's general risk management strategy; the Group aims to eliminate and hedge its currency, interest rate and maturity positions that might create liquidity or market risk to the Group. Additionally, in order to minimise the market risk, marketable securities portfolio is limited proportional to the total assets size.

Board of Directors is the highest authority to set all risk management guidelines, and it is responsible for ensuring that the Group implements all necessary risk management techniques in compliance with the related regulatory requirements in Turkey.

All risk levels are set and approved by the Board of Directors on a regularly basis, and it is announced to the organization.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 26. Financial risk management objectives and policies (Continued)

The Group manages its exposure to all types of risks through the Asset and Liability Committee, comprising members of senior management, and a representative of main shareholder.

In summary, in order not to be exposed to any liquidity, interest rate, market and foreign currency risk, the Bank always keeps its funding structure in line with the asset structure (in terms of currency, maturity and interest rate) and hedges its positions through various derivative transactions, In addition to that, the Bank does not take any speculative positions on currency, interest rate and maturity that might create any liquidity or market risk to the Group.

#### b) Credit risk

Credit risk represents the risk arising from the counter party's not fulfilling its responsibilities stated in the agreement either partially or totally. Credit Risk Management Committee is responsible for managing credit risk at the Group.

Total amount of credits granted to a group is subject to certain credit risk limits. According to the decision taken by the Board of Directors; the maximum amount of the loan to be granted to a group (cash and non-cash) is limited with the calculation of certain percentages of the shareholders' equity based on the rating of the group. Furthermore, concentration risk is monitored on monthly basis in terms of industry, rating by risk group and customer.

The credibility of the debtors of the Group is assessed periodically. Loan limits of the loan customers are revised periodically in line with the Group's procedures. The Bank analyses the credibility of the loans within the framework of its loan policies and obtains collaterals for loans and other receivables.

The restructured and rescheduled loans are evaluated in the Group's current rating system besides the follow up method determined in the related regulation.

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

Individual

Corporate

Total

(Currency - In thousands of Turkish Lira)

## 26. Financial risk management objectives and policies (continued)

### b) Credit risk (continued)

Credit risk by risk groups

31 March 2019

| Carrying amount Non-performing financial assets Gross amount Specific provision for Stage 3 Generic provision for Stage 1 and 2 Neither past due nor impaired Carrying amount  Restructured and rescheduled loans and other receivables Carrying amount | 9<br>9 | Due from<br>31 March<br>2019<br>325,149<br>-<br>(24)<br>325,125<br>325,125 | 1 banks<br>31 December<br>2018<br>82,382<br> | Loans and a custo 31 March 2019  1,820,765 150,048 150,048 (1,269) (8,506)  1,706,146 1,706,146  114,619 114,619 |   |
|---|--------|--|--|--|---|
| Non-performing financial assets  Gross amount  Specific provision for Stage 3  Generic provision for Stage 1 and 2  Neither past due nor impaired  Carrying amount  Restructured and rescheduled loans and other receivables                            | 9      | 31 March<br>2019<br>325,149<br>-<br>-<br>(24)<br>325,125                   | 31 December 2018  82,382  (6)  82,376        | custo<br>31 March<br>2019<br>1,820,765<br>150,048<br>(1,269)<br>(8,506)<br>1,706,146<br>1,706,146                | 1,682,717<br>152,285<br>152,285<br>(2,364)<br>(9,143)<br>1,584,785<br>1,584,785 |
| Non-performing financial assets  Gross amount  Specific provision for Stage 3  Generic provision for Stage 1 and 2  Neither past due nor impaired  Carrying amount  Restructured and rescheduled loans  | 9      | 31 March<br>2019<br>325,149<br>-<br>-<br>(24)<br>325,125                   | 31 December 2018  82,382  (6)  82,376        | custo<br>31 March<br>2019<br>1,820,765<br>150,048<br>(1,269)<br>(8,506)<br>1,706,146<br>1,706,146                | 1,682,717<br>152,285<br>152,285<br>(2,364)<br>(9,143)<br>1,584,785<br>1,584,785 |
| Non-performing financial assets  Gross amount  Specific provision for Stage 3  Generic provision for Stage 1 and 2  Neither past due nor impaired  Carrying amount  | 9      | 31 March<br>2019<br>325,149<br>-<br>-<br>(24)<br>325,125                   | 31 December 2018  82,382  (6)  82,376        | custo<br>31 March<br>2019<br>1,820,765<br>150,048<br>150,048<br>(1,269)<br>(8,506)                               | 1,682,717<br>152,285<br>152,285<br>(2,364)<br>(9,143)                           |
| Non-performing financial assets  Gross amount  Specific provision for Stage 3  Generic provision for Stage 1 and 2  Neither past due nor impaired   | 9      | 31 March<br>2019<br>325,149<br>-<br>-<br>(24)<br>325,125                   | 31 December 2018  82,382  (6)  82,376        | custo<br>31 March<br>2019<br>1,820,765<br>150,048<br>150,048<br>(1,269)<br>(8,506)                               | 1,682,717<br>152,285<br>152,285<br>(2,364)<br>(9,143)                           |
| Non-performing financial assets <b>Gross amount</b> Specific provision for Stage 3  Generic provision for Stage 1 and 2   | 9      | 31 March<br>2019<br>325,149<br>-<br>-<br>(24)                              | 31 December 2018  82,382  (6)                | 2019  1,820,765  150,048  150,048  (1,269)  (8,506)  | 1,682,717<br>152,285<br>152,285<br>(2,364)<br>(9,143)                           |
| Non-performing financial assets <b>Gross amount</b> Specific provision for Stage 3  | 9      | 31 March<br>2019<br>325,149  | 31 December 2018 82,382                      | 2019<br>1,820,765<br>150,048<br>150,048<br>(1,269)   | 1,682,717<br>152,285<br>152,364   |
| Non-performing financial assets <b>Gross amount</b> Specific provision for Stage 3  | 9      | 31 March<br>2019<br>325,149  | 31 December 2018 82,382                      | 2019<br>1,820,765<br>150,048<br>150,048<br>(1,269)   | 1,682,717<br>152,285<br>152,364   |
| Non-performing financial assets <b>Gross amount</b>   |        | 31 March<br>2019<br>325,149  | 31 December<br>2018<br>82,382                | 2019<br>1,820,765<br>150,048<br>150,048  | 31 December<br>2018<br>1,682,717<br>152,285                                     |
|   | Notes  | 31 March<br>2019   | 31 December<br>2018<br>82,382                | custo<br>31 March<br>2019<br>1,820,765   | mers<br>31 December<br>2018<br>1,682,717  |
| Carrying amount   | Notes  | 31 March<br>2019   | 31 December 2018                             | 31 March<br>2019   | mers<br>31 December<br>2018   |
|   | Notes  | 31 March   | 31 December                                  | custo<br>31 March  | mers<br>31 December   |
|   |        |  |  | custo  | mers  |
|   |        | Due from   | ı banks                                      |  |   |
|   |        |  |  | Loong and  | dyonoog to  |
| Exposure to credit risk   |        |  | -,   | 2,002,110  | 1,002,111   |
| Total   | ugc 2  |  | 1,542  | 1,681,175  | 1,682,717   |
| Specific provisions for Stage 3<br>Specific provisions for Stage 1 and St   | age 2  |  | -  | (2,364)<br>(9,143)   | (2,364)<br>(9,143)  |
| Transferred asset   |        |  | -  | (2.264)  | (2.364)   |
| Gross   |        |  | 1,542  | 1,692,682  | 1,694,224   |
| Non-performing loans  |        |  |  | 152,285  | 152,285   |
| Loans under close monitoring  |        |  | -  | 124,910  | 124,910   |
| Performing loans  |        |  | 1,542  | 1,415,487  | 1,417,029   |
| 31 December 2018  |        |  |  |  |   |
| Total   |        |  | 29   | 1,820,736  | 1,820,765   |
| Generic provisions for Stage 1 and Sta  | age 2  |  | -  | (8,506)  | (8,506)   |
| Specific provisions for Stage 3   |        |  | -  | (1,269)  | (1,269)   |
| Transferred asset   |        |  | -  | -  | -   |
| Gross   |        |  | 29   | 1,830,511  | 1,830,540   |
| Gross   |        |  | _  | 150,048  | 150,048   |
| Non-performing loans  |        |  |  | 140,475  | 140,475   |
|   |        |  | 29   | 1,539,988  | 1,540,017   |

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 26. Financial risk management objectives and policies (continued)

#### b) Credit risk (continued)

Exposure to credit risk (continued)

#### *Write-off policy*

The Group writes off a loan balance and any related allowances for impairment losses, when Group position such that the borrower can no longer pay the obligation, or that proceeds from collateral will not sufficient to pay back the entire exposure.

#### Collateral policy

The Group holds collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral generally is not held over due from banks, except when securities are held as part of reverse repurchase and securities borrowing activity. The breakdown of financial assets by type of collateral is as follows:

| 31 March 2019   | Collaterals after rate of consideration  |                |   |                         |                                 |                   |       |                     |                     |                    |
|---|--|----------------|---|-------------------------|---------------------------------|-------------------|-------|---------------------|---------------------|--------------------|
| Type of collateral or credit enhancement                                  | Maximum<br>exposure<br>to credit<br>risk | Cash           | Securities<br>(Cheques&<br>Acts&Stock<br>Share) | Property<br>(Mortgages) | Assignment<br>of<br>receivables | Vehicle<br>Pledge | Other | Total<br>collateral | Net<br>exposure     | Associated<br>ECLs |
| Financial assets Cash and cash equivalents (including reserves at Central |  |                |   |                         |                                 |                   |       |                     |                     |                    |
| Bank)   | 500,377                                  | _              | -   | -                       | -                               | -                 | -     | _                   | 500,352             | 25                 |
| Loans and advances to customers of which: Large                           | 1,908,665                                | 11,438         | 178,773   | 104,646                 | 119,938                         | 121,051           | 2,251 | 538,097             | 1,370,568           | 9,775              |
| corporate clients of which: SME clients                                   | 1,636,047<br>43,750                      | 9,424<br>2,014 | 112,628<br>12,159                               | 94,241<br>10,405        | 115,192<br>4,746                | 121,051           | 2,251 | 454,787<br>29,324   | 1,181,260<br>14,426 | 9,712<br>5         |
| of which : Others Other financial assets Derivative financial             | 228,868<br>10,240                        | -              | 53,986  | -                       | -                               | -                 | -     | 53,986              | 174,882<br>10,087   | 58<br>153          |
| instruments Securities at fair value                                      | 17,255                                   | -              | -   | -                       | -                               | -                 | -     | -                   | 17,255              | -                  |
| through OCI<br>Guarantees (after<br>Credit Conversion                     | 157,789                                  | -              | -   | -                       | -                               | -                 | -     | -                   | 157,334             | 455                |
| Factor) LCs and Acceptances (after Credit                                 | 466,658                                  | 6,280          | 19,690  | 12,865                  | 1,070                           | -                 | -     | 39,905              | 426,753             | 2,477              |
| Conversion Factor)  | 1,411                                    | -              | -   | -                       | -                               | _                 | -     | -                   | 1,411               | 1                  |

The Parent Bank's internal credit rating grades

The Bank's independent Credit Risk Department operates its internal rating models. The Bank runs models for its key portfolios in which its customers are rate from 1 to 100 using internal grades. The models incorporate both qualitative and quantitative information and, in addition to information specific to the borrower, utilise supplemental external information that could affect the borrower's behaviour. These information sources are first used to determine the PDs within the Bank's IFRS 9 ECL calculation.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

#### 26. Financial risk management objectives and policies (continued)

Fair value through profit or loss (FVTPL)

At 31 March 2019, the Bank has derivative financial assets at FVTPL amounting to TL 17,255 (31 December 2018 – TL 24,929). An analysis of the credit quality of the maximum credit exposure is as follows:

|                                | 31 March 2019 | <b>31 December 2018</b> |
|--------------------------------|---------------|-------------------------|
| Derivative financial assets    | 17,255        | 24,929                  |
| Fair value and carrying amount | 17,255        | 24,929                  |

#### c) Capital management

BRSA, the regulatory body of the banking industry, sets and monitors capital requirements for the Bank; BRSA requires the banks to maintain a prescribed ratio of minimum 8% of total capital to total risk-weighted assets.

The Group's regulatory capital is analysed into two tiers:

- Tier 1 capital, capital is composed of the total amount of paid up capital, legal, voluntary and extra reserves, profits for the period after tax provisions and profits for previous years. The total amount of banks' losses for the period and losses for previous years is taken into account as a deduction item, in the calculation of Tier 1 capital.
- Tier 2 capital, is composed of the total amount of general provisions for credits, fixed assets revaluation fund, revaluation of financial assets measured at fair value through other comprehensive income and equity investments, subordinated loans received, free reserves set aside for contingencies and the fund for increase in the value of securities.

Risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-balance sheet exposures. Operational risk capital requirement is calculated using Basic Indicator Approach and included in the capital adequacy calculations.

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Group and the Group's regulated operations have complied with externally imposed capital requirements throughout the period.

There have been no material changes in the Group's management of capital during the period.

The Group's capital position in accordance with BRSA regulations is as follows:

|   | 31 March          | 31 December |
|---|-------------------|-------------|
|   | 2019              | 2018        |
|   | 2 - 2 - 2 - 2 - 2 | 0.4.45.50.5 |
| Amount subject to credit risk (I)                       | 2,635,585         | 2,147,685   |
| Amount subject to market risk (II)                      | 39,959            | 36,893      |
| Amount subject to operational risk (III)                | 198,627           | 140,160     |
| Total risk-weighted assets and value at market risk and |                   |             |
| operational risk $(IV) = (I+II+II)$                     | 2,874,171         | 2,324,738   |
| Shareholders' equity:                                   |                   |             |
| Tier 1 capital  | 288,075           | 263,502     |
| Tier 2 capital  | 96,044            | 90,708      |
| Total regulatory capital                                | 384,119           | 354,210     |
| Capital adequacy ratio                                  | 13.36%            | 15.24%      |

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 26. Financial risk management objectives and policies (continued)

#### d) Fair values

Fair values of remaining financial assets and liabilities carried at cost, including cash and cash equivalents, reserve deposits at Central Bank, current account of loan customers and funds borrowed are considered to approximate their respective carrying values due to their short-term nature.

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

Level 1: Quoted market price (unadjusted) in an active market for identical instrument.

Level 2: Valuation techniques based on observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments using valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using valuation techniques.

Valuation techniques include net present value and discounted cash flow models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants acting at arm's length.

The Group uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, like forwards and currency swaps, that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt securities. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 26. Financial risk management objectives and policies (continued)

#### d) Fair values (continued)

This table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

| 31 March 2019                           | Note | Level 1 | Level 2 | Level 3 | Total        |
|---|------|---------|---------|---------|--------------|
|   |      |         |         |         |              |
| Derivative financial assets             |      | 17,255  | -       | -       | 17,255       |
| Financial assets measured at fair value |      |         |         |         |              |
| through other comprehensive income      | 8    | 157,789 | -       | -       | 157,789      |
| Investment property                     |      | -       | 175,963 | -       | 175,963      |
| Derivative financial liabilities        |      |         | 29,795  |         | 29,795       |
|   |      | 175,044 | 205,758 | -       | 380,802      |
|   |      |         |         |         |              |
| 31 December 2018                        | Note | Level 1 | Level 2 | Level 3 | <u>Total</u> |
| Derivative financial assets             |      | 24,929  |         |         | 24,929       |
|   | 0    | *       | -       | -       | *            |
| Available for sale investments          | 8    | 80,431  | -       | -       | 80,431       |
| Investment property                     |      | -       | 34,385  | -       | 34,385       |
| Derivative financial liabilities        |      | -       | 37,257  | -       | 37,257       |
|   | •    | 105,360 | 71,642  | -       | 177,002      |

#### e) Market risk

Market risk is the risk that changes in market prices such as interest rate, equity prices, foreign exchange rates and credit spreads will affect the Bank's income or the value of its holdings of financial instruments.

The Board of Directors of the Group determines the risk limits for primary risks carried by the Group and periodically revises these limits. For the purpose of hedging market risk, the Group primarily aims to balance the foreign currency position, collateralise the loans and manage liquidity.

The market risk arising from trading portfolio is monitored, measured and reported using Standardised Approach to the legal legislation. The monthly market risk report and the weekly currency risk reports prepared are reported to BRSA.

#### Currency risk

The Group takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. Foreign currency risk indicates the possibility of the potential losses that the Group is subject to due to the exchange rate movements in the market.

Position limit of the Group related with currency risk is determined according to Foreign Currency Net Position Standard ratio determined by BRSA.

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 26. Financial risk management objectives and policies (continued)

### e) Market risk (continued)

The concentrations of assets, liabilities and off balance sheet items are as follows:

Currency risk (continued)

| USD   | Euro   | Others   | Total   |
|---|--|--|---|
|   |  |  |   |
|   |  |  |   |
| 110,719                                       | 111,889  | 2,786  | 225,394   |
| 31,897  |  | ,<br>-   | 99,924  |
| 151,302                                       | 522,466  | -  | 673,768   |
|   |  |  |   |
| 111,911                                       | 16,253   | -  | 128,164   |
| 2   | 16   | 88   | 106   |
| 405,831                                       | 718,651  | 2,874  | 1,127,356   |
|   |  |  |   |
| 252 242                                       | 279 212  | 2 774  | 524 220   |
|   | 278,213  | 2,774  | 534,230   |
|   | -  | -  | 84,136  |
|   |  |  | 695,717   |
| 378,387                                       | 932,922  | 2,774  | 1,314,083   |
| 27.444  | (214,271)  | 100  | (186,727)   |
|   | (== 1,= 1 =)   | 100  | (100,727)   |
| (20.967)                                      | 210 016  |  | 197.040   |
| (30,807)                                      | 218,810  | -  | 187,949   |
| (3,423)                                       | 4,545  | 100  | 1,222   |
| USD   | Euro   | Others   | Total   |
|   |  |  |   |
|   |  |  |   |
| 98,224  | 206,337  | 3,564  | 308,124   |
| 36,747  | 50,585   | -  | 87,333  |
| 45,037  | 432,672  | -  | 477,709   |
|   |  |  |   |
| 38,061  | 15,389   | -  | 53,450  |
| 138 683                                       | 15   | _  | 138,698   |
| 130,003                                       | 13   |  |   |
| 356,752                                       | 704,998  | 3,564  | 1,065,314   |
|   |  | 3,564  |   |
| 356,752                                       | 704,998  | ,  | 1,065,314   |
| <b>356,752</b> 256,523                        |  | <b>3,564</b> 3,507   | <b>1,065,314</b> 515,103  |
| 356,752<br>256,523<br>80,254                  | <b>704,998</b> 255,074   | ,  | 1,065,314<br>515,103<br>80,254  |
| <b>356,752</b> 256,523                        | 704,998  | ,  | <b>1,065,314</b> 515,103  |
| 256,523<br>80,254<br>29,315<br><b>366,092</b> | 704,998<br>255,074<br>-<br>561,588<br>816,662  | 3,507<br>-<br>-<br>3,507   | 1,065,314  515,103 80,254 590,904 1,186,261   |
| 256,523<br>80,254<br>29,315                   | 704,998<br>255,074<br>-<br>561,588   | 3,507  | 515,103<br>80,254<br>590,904  |
| 256,523<br>80,254<br>29,315<br><b>366,092</b> | 704,998<br>255,074<br>-<br>561,588<br>816,662  | 3,507<br>-<br>-<br>3,507   | 1,065,314  515,103 80,254 590,904 1,186,261   |
|   | 110,719 31,897 151,302  111,911 2 405,831  253,243 84,136 41,008 378,387  27,444  (30,867) (3,423)  USD  98,224 36,747 45,037 38,061 | 110,719 111,889 31,897 68,027 151,302 522,466  111,911 16,253 2 16  405,831 718,651  253,243 278,213 84,136 - 41,008 654,709 378,387 932,922  27,444 (214,271)  (30,867) 218,816  (3,423) 4,545  USD Euro  98,224 206,337 36,747 50,585 45,037 432,672 38,061 15,389 | 110,719 111,889 2,786 31,897 68,027 - 151,302 522,466 -  111,911 16,253 - 2 16 88  405,831 718,651 2,874  253,243 278,213 2,774 84,136 - 41,008 654,709 - 378,387 932,922 2,774  27,444 (214,271) 100  (30,867) 218,816 - (3,423) 4,545 100  USD Euro Others  98,224 206,337 3,564 36,747 50,585 - 45,037 432,672 - |

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 26. Financial risk management objectives and policies (continued)

#### e) Market risk (continued)

Interest rate risk

Interest rate risk that would arise from the changes in interest rates depending on the Group's position is managed by the Asset and Liability Committee of the Group.

Interest rate sensitivity of assets, liabilities and off balance sheet items is analysed by top management in the Asset and Liability Committee meetings held every week by taking the market developments into consideration.

The Management of the Group follows the interest rates in the market on a daily basis and revises interest rates of the Group when necessary.

The following table indicates the periods in which financial assets and liabilities reprice as of 31 March 2019 and 31 December 2018:

|   | Less than 1 | 1-3<br>months | 3-12     | 1 <i>5</i> wooms | More<br>than 5 | Non<br>interest | Total     |
|---|-------------|---------------|----------|------------------|----------------|-----------------|-----------|
| As at 31 March 2019   | шопш        | months        | months   | 1-5 years        | years          | bearing         | Total     |
| Assets  |             |               |          |                  |                |                 |           |
| Cash and cash equivalents   | 241,757     | _             | -        | -                | _              | 84,767          | 326,524   |
| Reserve deposits at Central Bank                                  | 99,924      | _             | -        | -                | _              | 73,904          | 173,828   |
| FVTPL investments   | 16,760      | 495           | -        | -                | -              | -               | 17,255    |
| Financial assets at fair value through other comprehensive income | 26,324      | 108,290       | 297      | -                | _              | 22,878          | 157,789   |
| Loans and advances to customers                                   | 899,407     | 69,747        | 267,791  | 530,165          | 33,466         | 20,189          | 1,820,765 |
| Other assets  | -           | -             | -        | -                | -              | 256,087         | 256,087   |
| Total assets  | 1,284,172   | 178,532       | 268,088  | 530,165          | 33,466         | 457,825         | 2,752,248 |
| Liabilities   |             |               |          |                  |                |                 |           |
| Funds borrowed <sup>(*)</sup>                                     | 504,781     | 350,233       | 50,908   | -                | -              | 226,294         | 1,132,217 |
| Debt securities issued <sup>(**)</sup>                            | -           | 562,402       | 187,498  | -                | 55,923         | -               | 805,823   |
| Other liabilities <sup>(***)</sup>                                | 258,383     | 88,752        | 119,793  | -                | 52,431         | 294,850         | 814,208   |
| Total liabilities   | 763,164     | 1,001,387     | 358,199  | -                | 108,354        | 521,144         | 2,752,248 |
| On balance sheet interest sensitivity gap                         | 521,008     | (822,855)     | (90,111) | 530,165          | (74,888)       | (63,319)        | -         |
| Off balance sheet interest sensitivity gap                        | -           | -             | -        | -                | -              | -               | -         |
| Total interest sensitivity gap                                    | 521,008     | (822,855)     | (90,111) | 530,165          | (74,888)       | (63,319)        | -         |

<sup>(\*)</sup> Includes subordinated loans amounting to TL 28,213.

<sup>(\*\*)</sup> Includes subordinated bonds amounting to TL 55,923.

<sup>(\*\*\*)</sup> Derivative financial instruments are included in other liabilities.

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 26. Financial risk management objectives and policies (continued)

#### e) Market risk (continued)

Interest rate risk (continued)

|  | Less than<br>1 month | 1-3<br>months | 3-12<br>months | 1-5<br>years | More<br>than 5<br>years | Non<br>interest<br>bearing | Total     |
|--|----------------------|---------------|----------------|--------------|-------------------------|----------------------------|-----------|
| As at 31 December 2018                     |                      |               |                |              |                         |                            |           |
| Assets                                     |                      |               |                |              |                         |                            |           |
| Cash and cash equivalents                  | 275,955              | -             | -              | -            | -                       | 32,943                     | 308,898   |
| Reserve deposits at Central Bank           | 87,333               | -             | -              | -            | -                       | 233,697                    | 312,030   |
| FVTPL investments                          | 2,906                | 23            | -              | -            | -                       | -                          | 24,929    |
| Available for sale investments             | 4,955                | 53,950        | 655            | 1,011        | -                       | 19,860                     | 80,431    |
| Loans and advances to customers            | 649,507              | 36,464        | 627,201        | 320,708      | 41,079                  | 7,758                      | 1,682,717 |
| Other assets                               | -                    | -             | -              | -            | -                       | 261,482                    | 261,482   |
| Total assets                               | 1,042,656            | 90,437        | 627,856        | 321,719      | 41,079                  | 555,740                    | 2,679,487 |
| Liabilities                                |                      |               |                |              |                         |                            |           |
| Funds borrowed (*)                         | 435,718              | 119,431       | 157,524        | -            | 49,876                  | 173,002                    | 935,550   |
| Debt securities issued <sup>(**)</sup>     | 115,724              | 377,195       | 172,860        | -            | 124,308                 | -                          | 790,087   |
| Other liabilities <sup>(***)</sup>         | 346,834              | 252,385       | 9,123          | -            | -                       | 315,657                    | 953,850   |
| Total liabilities                          | 898,276              | 749,011       | 339,507        | -            | 174,184                 | 488,659                    | 2,679,487 |
| On balance sheet interest sensitivity gap  | 144,380              | (658,574)     | 288,349        | 321,719      | (133,105)               | 67,081                     | -         |
| Off balance sheet interest sensitivity gap | -                    | -             | -              | -            | -                       | -                          | -         |
| Total interest sensitivity gap             | 144,380              | (658,574)     | (288,349)      | 321,719      | (133,105)               | 67,081                     | -         |

<sup>(\*)</sup> Includes Subordinated loans amounting to TL 26,473.

#### Summary of average interest rates

As at 31 March 2019 and 31 December 2018, the summary of average interest rates for different assets and liabilities are as follows:

31 March 2019

**31 December 2018** 

|   | Euro | USD   | TL    | Euro | USD   | TL    |
|---|------|-------|-------|------|-------|-------|
| Assets                                  |      |       |       |      |       |       |
| Cash and balances with the Central Bank | -    | 1.50  | 13.00 | -    | 1.50  | 13.00 |
| Due from banks                          | 0.02 | 2.34  | 23.67 | 0.04 | 2.00  | 18.92 |
| FVTPL investments                       | -    | -     | -     | -    | -     | -     |
| Placements at money markets             | -    | -     | 24.29 | -    | -     | 19.72 |
| FVTOCI investments                      | 8.07 | 9.43  | 37.12 | 8.07 | 11.17 | 15.32 |
| Loans and advances to customers         | 7.92 | 7.53  | 26.04 | 6.41 | 10.44 | 25.83 |
| Other                                   | -    | -     | -     | -    | -     | -     |
| Liabilities                             |      |       |       |      |       |       |
| Money market borrowings                 | -    | -     | -     | -    | -     | 20.93 |
| Funds borrowed / Borrower funds         | 4.61 | 8.37  | 22.51 | 4.68 | 6.41  | 19.89 |
| Debt securities issued                  | -    | 10.00 | 23.51 | -    | 10.00 | 17.02 |
| Funds from other financial institutions | 4.56 | 5.87  | 23.29 | 2.34 | 4.56  | 20.32 |

<sup>(\*\*)</sup> Includes Subordinated bonds amounting to 53,781.

<sup>(\*\*\*)</sup> Derivative financial instruments include in other liabilities.

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

### 26. Financial risk management objectives and policies (continued)

#### e) Market risk (continued)

Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset.

Liquidity risk is a substantial risk in the Turkish market, which exhibits significant volatility.

Exposure to liquidity risk

Maturity analysis of monetary assets and liabilities according to their remaining maturities is presented below:

|                                    |         | Less than | 1-3       | 3-12      |           | Over 5  | Unidentified |           |
|------------------------------------|---------|-----------|-----------|-----------|-----------|---------|--------------|-----------|
| 31 March 2019                      | Demand  | one month | months    | months    | 1-5 years | years   | maturity     | Total     |
|                                    |         |           |           |           |           |         |              |           |
| Cash and cash equivalents          | 84,767  | 241,757   | -         | -         | -         | -       | -            | 326,524   |
| Reserve deposits at Central Bank   | 73,904  | 99,924    | -         | -         | -         | -       | -            | 173,828   |
| FVTPL investments                  | -       | 13,205    | 3,771     | 279       | -         | -       | -            | 17,255    |
| FVOCI investments                  | -       | 16,254    | 6,120     | 297       | 584       | 111,656 | 22,878       | 157,789   |
| Loans and advances to customers    | -       | 899,408   | 69,778    | 267,759   | 563,631   | -       | 20,189       | 1,820,765 |
| Other assets                       | 106     | 71,623    | -         | -         | -         | -       | 184,358      | 256,087   |
| Total assets                       | 158,777 | 1,342,171 | 79,669    | 268,335   | 564,215   | 111,656 | 227,425      | 2,752,248 |
|                                    |         |           |           |           |           |         |              |           |
| Funds borrowed (*)                 | 76,189  | 202,109   | 38,769    | 71,457    | -         | -       | -            | 388,523   |
| Debt securities issued (**)        | -       | -         | 562,402   | 187,498   | -         | 55,923  | -            | 805,823   |
| Other liabilities <sup>(***)</sup> | 35,196  | 669,765   | 388,648   | 122,302   | -         | 52,431  | 289,559      | 1,557,902 |
| Total liabilities                  | 111,385 | 871,874   | 989,819   | 381,257   | -         | 108,354 | 289,559      | 2,752,248 |
|                                    |         |           |           |           |           |         |              |           |
| Liquidity gap                      | 47,392  | 470,297   | (910,150) | (112,922) | 564,215   | 3,302   | (62,134)     | -         |
| Off Balance Sheet Position         | -       | (7,195)   | (8,387)   | (566)     | (25,375)  | -       | -            | (41,523)  |
| Receivables from derivatives       | -       | 933,975   | 300,738   | 2,509     | 135,167   | -       | -            | 1,372,389 |
| Liabilities from derivatives       | -       | 941,170   | 309,125   | 3,075     | 160,542   | -       | -            | 1,413,912 |
| Non cash loans                     | -       | 25,294    | 23,083    | 180,851   | 5,179     | 558,489 | -            | 792,896   |

<sup>(\*)</sup> Includes subordinated loans amounting to TL 28,213.

<sup>(\*\*)</sup> Includes subordinated bonds amounting to TL 55,923.

<sup>(\*\*\*)</sup> Derivative financial instruments are included in other liabilities.

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 26. Financial risk management objectives and policies (continued)

### e) Market risk (continued)

Liquidity risk (continued)

|                                  |         | Less than | 1-3       | 3-12    |           | Over 5   | Unidentified |           |
|----------------------------------|---------|-----------|-----------|---------|-----------|----------|--------------|-----------|
| 31 December 2018                 | Demand  | one month | months    | months  | 1-5 years | years    | maturity     | Total     |
|                                  |         |           |           |         |           |          |              |           |
| Cash and cash equivalents        | 32,943  | 275,955   | -         | -       | -         | -        | -            | 308,898   |
| Reserve deposits at Central Bank | 233,697 | 87,333    | -         | -       | -         | -        | -            | 321,030   |
| FVTPL investments                | -       | 9,739     | 14,473    | 717     | -         | -        | -            | 24,929    |
| FVOCI investments                | -       | -         | 21,201    | 655     | 1,011     | 37,704   | 19,860       | 80,431    |
| Loans and advances to customers  | -       | 649,507   | 36,464    | 627,201 | 361,787   | -        | 7,758        | 1,682,717 |
| Other assets                     | 73      | 213,639   | _         | -       | -         | -        | 47,770       | 261,482   |
| Total assets                     | 266,713 | 1,236,173 | 72,138    | 628,573 | 362,798   | 37,704   | 75,388       | 2,679,487 |
|                                  |         |           |           |         |           |          |              |           |
| Funds borrowed (*)               | 173,002 | 435,718   | 119,431   | 157,524 | -         | 49,876   | -            | 935,550   |
| Debt securities issued (**)      | _       | 115,724   | 409,561   | 211,021 | -         | 52,781   | -            | 790,087   |
| Other liabilities(***)           | 54,621  | 346,826   | 282,235   | 9,123   | -         | -        | 261,044      | 953,850   |
| Total liabilities                | 227,623 | 898,268   | 811,227   | 377,668 | -         | 103,657  | 261,044      | 2,679,487 |
|                                  |         |           |           |         |           |          |              |           |
| Liquidity gap                    | 39,090  | 337,905   | (739,089) | 250,905 | 362,798   | (65,953) | (185,656)    | -         |
| Off Balance Sheet Position       | -       | (5,048)   | (19,577)  | (1,333) | (17,347)  | -        | -            | (43,305)  |
| Receivables from derivatives     | -       | 769,226   | 268,831   | 8,408   | 135,159   | -        | -            | 1,181,624 |
| Liabilities from derivatives     | -       | 774,274   | 288,408   | 9,741   | 152,506   | -        | -            | 1,224,929 |
| Non cash loans                   |         | 1,169     | 139,495   | 97,451  | 11,370    | 545,314  | -            | 794,799   |

<sup>(\*)</sup> Includes Subordinated loans amounting to TL 26,473.

<sup>(\*\*)</sup> Includes Subordinated bonds amounting to TL 53,781.

<sup>(\*\*\*)</sup>Derivative financial instruments are included in other liabilities.

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTH PERIOD THEN ENDED 31 MARCH 2019

(Currency - In thousands of Turkish Lira)

## 27. Related parties

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making the financial and operating decisions.

In the course of conducting its banking business, the Group conducted various business transactions with related parties. These include loans, customer accounts, funds borrowed and non-cash transactions. The volumes of related party transactions, outstanding balances at year-end and relating expense and income for the period are as follows:

|                                 |         | Percentage of the financial statement |
|---------------------------------|---------|---------------------------------------|
| 31 March 2019                   | Balance | amount (%)                            |
|                                 |         |                                       |
| Cash loans                      | 103,545 | 6%                                    |
| Non-cash loans                  | 21,883  | 3%                                    |
| Borrower funds / Funds borrowed | 79,852  | 9%                                    |
|                                 |         | Percentage of the                     |
|                                 |         | financial statement                   |
| 31 December 2018                | Balance | amount (%)                            |
|                                 |         |                                       |
| Cash loans                      | 145,500 | 9%                                    |
| Non-cash loans                  | 18,639  | 2%                                    |
| Borrower funds / Funds borrowed | 366,092 | 40%                                   |
|                                 |         | Percentage of the                     |
|                                 |         | financial statement                   |
| 31 March 2019                   | Balance | amount (%)                            |
|                                 |         |                                       |
| Interest income and commissions | 15,803  | 15%                                   |
| Other operating expense (-)     | 2,128   | 26%                                   |
|                                 |         | Percentage of the                     |
|                                 |         | financial statement                   |
| 31 March 2018                   | Balance | amount (%)                            |
|                                 |         |                                       |
| Interest income and commissions | 1,931   | 3%                                    |
| Other operating expense (-)     | 1,908   | 19%                                   |

As at 31 March 2019, no provisions have been recognised in respect of loans given to related parties (31 March 2018 – none).

## Compensation of key management personnel of the Bank

The executive and non-executive member of Board of Directors and management received remuneration and fees amounted to TL 3,737 comprising salaries and other benefits for the period 1 January-31 March 2019 (1 January - 31 March 2018: TL 3,040).

#### 28. Events after balance sheet date

None.